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# Mindspace Business Parks REIT Portfolio Overview

One of the largest Grade-A office portfolios in India

38.1 msf
Total Leasable Area (1)

93.7%

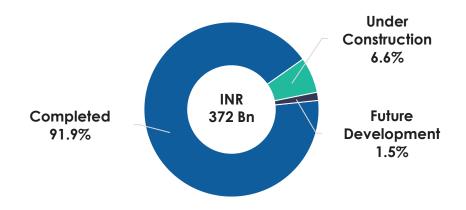
Committed Occupancy (ex. Pocharam) (2) INR **244** bn

Market capitalization<sup>(2)</sup>

INR **6,164** Mn<sup>(4)</sup> NOI in Q1 FY26

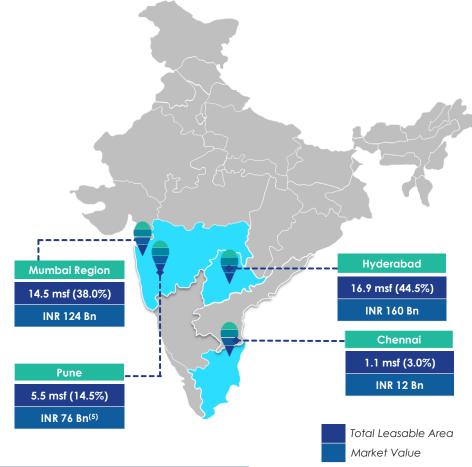
- o Sponsored by K Raheja Corp.
- Over 4 decades of experience in developing
   marquee assets and creating new business districts
- Listed in Aug-20; was oversubscribed ~13x

#### Completed Assets form 91.9% of the Market Value (3)



Completed area – 31.0 msf, Under-Construction area – 3.7 msf, Future Development Area – 3.4 msf

#### Presence in 4 out of top 6 Indian office markets



<sup>.</sup> Comprises 31.0 msf Completed Area, 3.7 msf of Under-Construction area and 3.4 msf Future Development Area. Completed Area includes Q-city acquired in July'25

<sup>2.</sup> As on 30 June 2025; Committed Occupancy is 92.9% on Proforma basis Including Q City Acquisition concluded in July 25

Market Value as on 31 Mar 25; Market Value of Mindspace Madhapur is with respect to 89.0% ownership of REIT in respective Asset SPVs (including Q City Acquisition Includes GAV of Q-city acquired in July '25

<sup>4.</sup> Includes Regulatory Income/(Expense) of Power Business

<sup>.</sup> Includes Market Value of Facility Management Division

#### **Delivered Robust Performance**

#### Cumulative distribution of INR 94.0 p.u. since listing

c.25.2 msf<sup>(1)</sup>
Gross Leasing

6.4% CAGR In-place rent(5)

INR **55.9** Bn Total distribution<sup>(2)</sup>

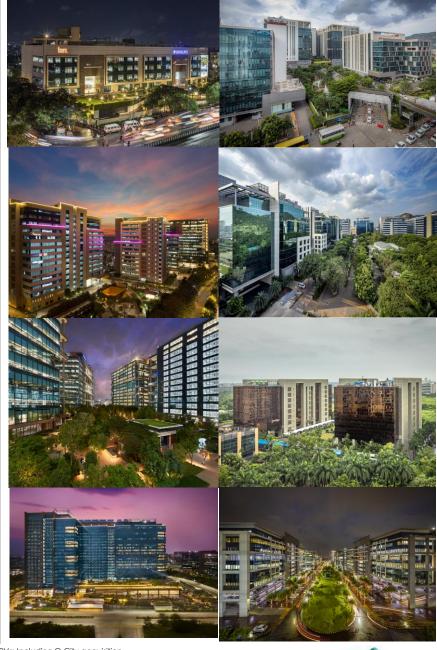
14.7 % Annualized returns(3)

3.7 msf
Delivered New
Developments

3.1 msf (8) Area Acquired

**7.84** % p.a.p.m. Cost of Debt as on 30 Jun 25<sup>(4)</sup>

25.9 % Loan to Market Value<sup>(6)(7)</sup>





<sup>1.</sup> Includes releasing and vacant area leasing

Includes distribution since listing till Q1 FY26.

Annualized Returns as of 29 July 2025.

<sup>4.</sup> Represents 100% of the SPVs including minority interest in Madhapur SPVs

CAGR for a period 30-Sep-20 to 30-Junr-25.

CAGK for a period 30-3ep-20 to 30-30fil-23.
 Market value as of 31 Mar 25: Market Value of Mindspace Madhapur is with respect to

<sup>89.0%</sup> ownership of REIT in respective Asset SPVs; Including Q City acquisition
7. For the purpose of calculation, Net Debt is considered post accounting & minority adjustment, as of 30 Jun 2025; Including Q City acquisition on proforma basis

Including Q-city (to be rebranded as ('The Square 110 Financial District') acquired post 30th June 2025

# Five Integrated Business Parks







Completed Area: 4.9 msf; Committed Occupancy: 78.1%



Completed Area: 5.3 msf
Committed Occupancy: 92.0%



Completed Area: 3.0 msf
Committed Occupancy: 100%



Completed Area: 1.7 msf
Committed Occupancy: 94.6%

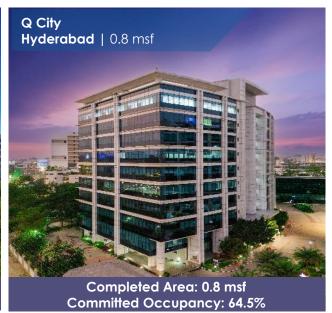


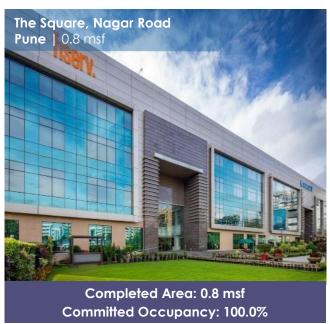
# Six Quality Independent Office Assets

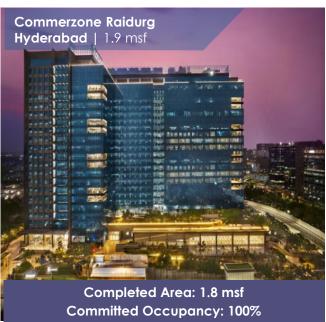




Committed Occupancy: 99.2%









- I. Total Leasable Area for these assets comprises only Asset SPVs' share of the area
- 2. Excluding Pocharam

# **Attracting Millennial Workforce of India**

Amenities and high safety standards within our parks make us the partner of choice for occupiers



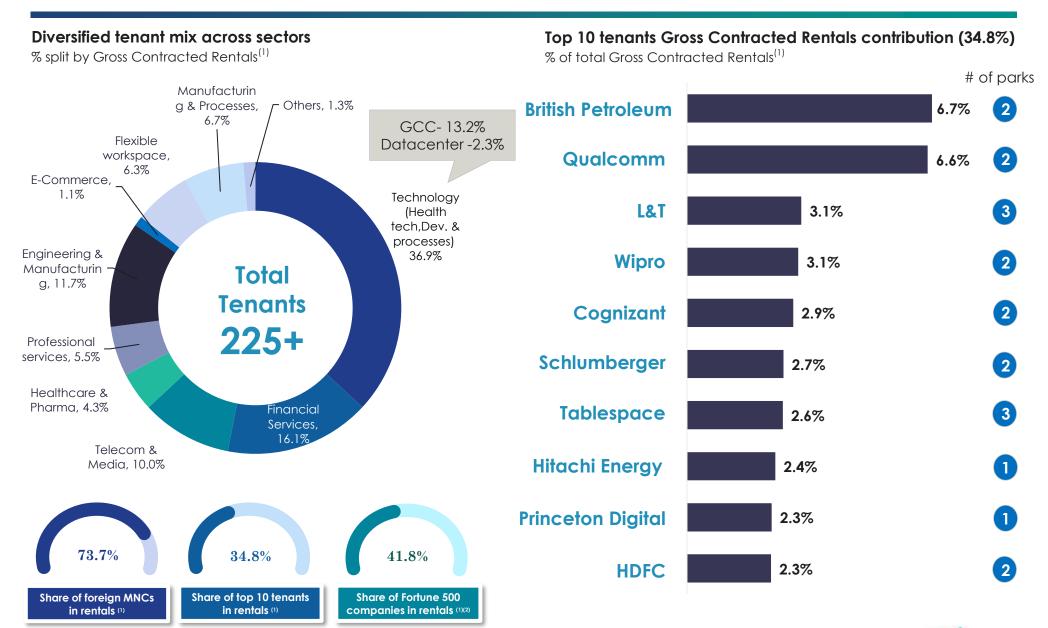




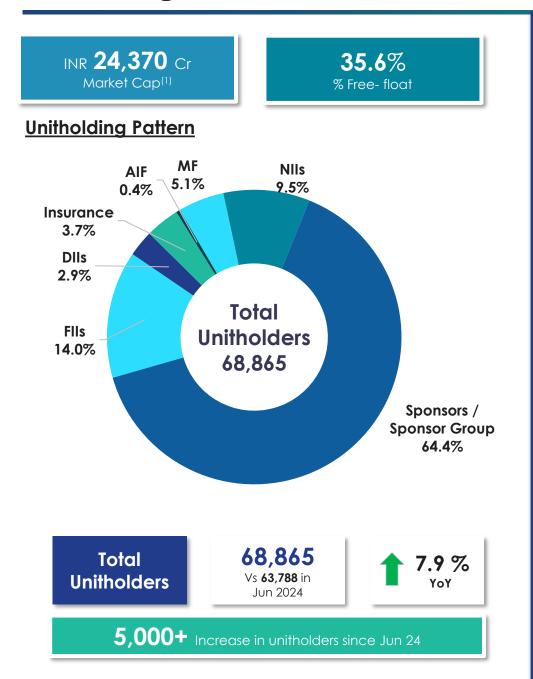


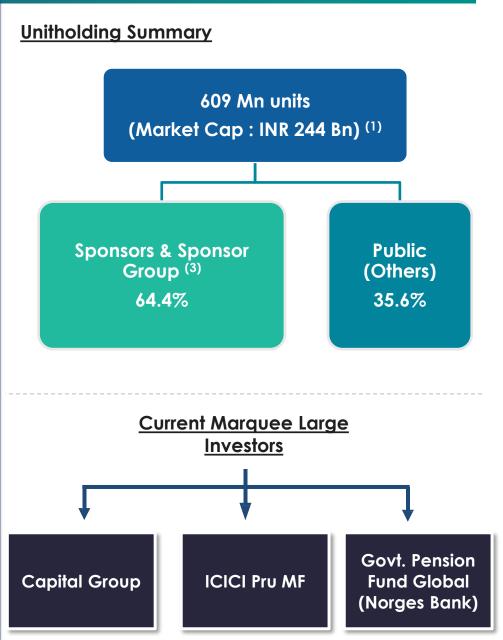
# **Diversified Portfolio of Marquee Tenants**

Top 10 tenants contributing 34.8% (Jun-25) vs. 33.0% (Mar-25)



# Unitholding Pattern as on 30 Jun 2025







#### **Our Purpose**

# Building a sustainable ecosystem

Strategic Pillars and Key Focus Areas

Resource Conservation and Efficiency

Employee and Community
Relations

**Responsible Business Conduct** 



- Carbon Neutral Operations
- Futuristic Buildings



- Human Capital
  Development
- Community and Tenant Relationships
- Health and Safety



- Human Rights & Ethical Conduct
- Responsible Sourcing & Supplier Engagement
- Responsible Portfolio

Supported by Robust Governance

# **ESG Highlights**



**Environment** 



Social



Governance



99.9%

Portfolio Green Certified



28%

Women Senior Management



₹22 Bn

Total Sustainable Finance\*



40.2%

Renewable Energy in the Energy Mix



10

Sword of Honor Awards by British Safety Council



100%

Portfolio covered under climate risk assessment



32.2%

Reduction in Scope 1 & Scope 2 Emissions



8+

Hours average ESG training / employee



100%

Critical Suppliers covered under Code of Conduct

#### Long-Term Targets and Way Forward

# **Emissions Management**





**50%** renewable energy by 2030



**42%** reduction in Scope 1 & 2 emissions by 2030



# **Zero Waste to Landfill**

Adopted as a policy



# 100% Acquisitions

To be evaluated against the ESG criteria

Net Zero Roadmap, committed to SBTi 1.5-degree goal to be Net Zero by 2042

# **Green Building**

#### **Suppliers**



100% of all new developments to be minimum Gold LEED/IGBC Certified

100% critical suppliers covered under Supplier Code of Conduct

95%

Total local sourcing by FY26

# Beyond Business Operations, Towards Long-term Value

#### **Awards and Ratings**



# RE100 \*CLIMATE GROUP

\*\*CDP

°CLIMATE GROUP EV100

GRESB

Committed to 100% Renewable Power First Real Estate entity to join the initiative

Development – 99/100 (5/5 stars) Standing Investment – 91/100 (4/5 stars)

1st in Asia in the 'Listed Companies Category' for Commercial Business





DJSI





**Received Awards/Certification** 

- 10 'Sword of Honour' across 8 parks
- Five Star rating

Achieved DJSI Score of 70 for the 2024 Corporate Sustainability Assessment & featured as a Sustainable Yearbook Member



Received WELL Health & Safety certification for 41 buildings across locations







# Low Leverage Offers Balance Sheet Headroom for Future Growth

₹ 91,666Mn Net Debt (1)

25.0% Net Debt to Market Value (1)

INR 2,859Mn **Undrawn Committed Facilities** 

7.84% **Cost of Debt** (p.a.p.m.)

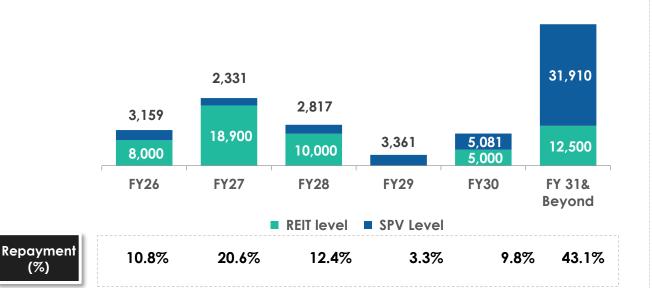
4.4 x Net Debt to EBITDA(5)

3.3x**Interest Coverage** Ratio<sup>(6)</sup>

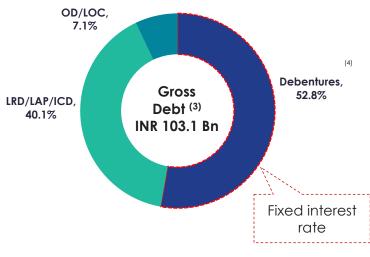
#### Weighted Average Maturity 6.4 years







#### Diversified debt Book with a mix of debentures and bank borrowings(2)



• In addition to the refinancing opportunities, planned investment outlays of INR 42,420 Mn

Note: As of 30-Jun-25

- 1. For the purpose of Net Debt and LTV calculation, Cash and Cash Equivalents, Fixed Deposits (with tenure > 3 months) which can be liquidated when required, accounting & minority adj. are reduced from Gross Debt; and Market value is as on 30-Jun-25
  - Excluding accrued interest
- Represents 100% of the SPVs including minority interest in Madhapur SPVs
- Pertains to Non-Convertible Debentures and Commercial Papers
- EBITDA and Net Debt is prior to minority interest; EBITDA is TTM
- 6. EBITDA divided by Interest expense as per Profit and Loss Statement



# **Key Milestones in Our Debt Journey**

Cumulative issuances of INR 115.8 bn in the form of listed debentures and CPs since listing

Diversified lender pool including DFI, Pension Funds, Insurers and MFs amongst others



**Q2** FY21

> Commencement of our Debt Capital Market Journey



**Q4** FY23

Issuance of 1st REIT level Green Bond by an Indian REIT

(Won "Best Green Bond- REIT India" award at The Asset Triple A Sustainable Finance Awards 2024 held at Hong Kong)



Q1 FY2

Enhancing our SLB issuances to INR 1,200 Cr as we issue our 2<sup>nd</sup> SLB (INR 550 Cr)

Initiation of Sustainable Finance Journey, availed Green Loan from HSBC (SPV level)

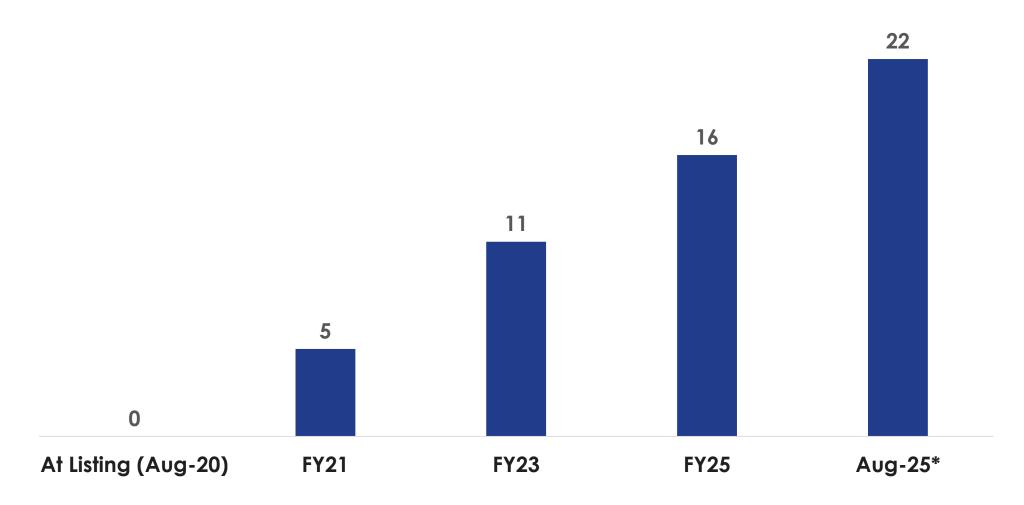


Issuance of 1st SLB by an Indian REIT, subscribed by IFC (INR 650 Cr)

(Won "Best Sustainability-Linked Bond (India) award at The Asset AAA Sustainable Finance Awards 2025, Hong Kong)



# Sustainable Finance Borrowings have increased 4x since Dec-20 (INR Bn)



#### **Green Bond Issuance**

Integrating sustainability in every aspects of the business

- Issued a Green Bond (INR 5.5 bn) with a focus on green buildings
- Net proceeds utilized to refinance Eligible Green Assets in alignment with Mindspace REIT Green
   Financing Framework
- Framework is aligned with ICMA\* principles
- **Sustainaytics** has provided a Second Party Opinion to the framework and has provided a post-issuance review to the green bond issuance

# **MREIT Green Financing Framework**

Key areas of Green Financing

Use of proceeds

Management of Proceeds

Project evaluation & selection

Allocation and Impact Reporting

# Eligible Green Project: Gera Commerzone Kharadi, Pune



# Sustainability-Linked Bond Issuance

Two SLB Issuances

- International Finance Corporation (IFC), the private sector investment arm of the World Bank Group subscribed to INR 12,000 Mn SLBs
- Diversified investor base from domestic players to marquee DFIs

Step Down Mechanism

 Coupon can step down in staggered manner based on achievement of certain critical ESG-linked targets

Sustainable Financing Framework (SFF)

- Established maiden Sustainability-Linked financing framework to drive future issuances by REIT or its SPVs
- Framework in alignment with ICMA<sup>1</sup> & SLLP<sup>1</sup> principles
- Verified by Bureau Veritas

Critical KPIs Agreed

#### **Emission Reduction Energy Intensity Reduction**





# Green Building O&M Certification



