

To,
Mr. Ritobrata Mitra/Mr. Swapnil Kolhi
IDBI Trusteeship Services Ltd,
Asian Building, Ground Floor,
17, R. Kamani Marg, Ballard Estate,
Mumbai – 400 001

Dear Sir,

Sub: Quarterly Compliance Report for the Quarter/Year ended March 31, 2022

In compliance with the Securities and Exchange Board of India (SEBI) (Debenture Trustee) Regulations, 1993, the SEBI (Listing Obligations and Disclosure Requirements), Regulation, 2015, Companies Act, 2013 and other applicable laws as amended from time to time and acts, rules, regulations, circulars, guidelines framed and issued thereunder, we furnish the required information for your needful.

SI.	Particulars of Information/Documents								
No									
1.	REGULATORY REQUIREME	NT:				Furnish	ed		
	To be provided by Manage	ement/KMP/Co	mpliance Of	ficer		Yes/N	o		
						[Details	to		
						be filled	l in		
						the tab	ıle		
						or			
						enclose	ed		
						the			
						requisi			
						attachm	ıen		
						t]			
a.	List Of Debenture Holders					Yes.			
	An updated list of debent	-	gistered in t	he Register of	Debenture	Details			
	Holders in the following format:								
	ISSUE-WISE PARTICULARS								
	Issue size (including	Name(s) of	Address	Contact No.	Email Id	the wee	≀kly		
	ISIN No)	Debenture				Benpos shared	by		
	Holder								
	INR 75 crores	As per the Bei	npos attache	ed		Registra	r		
	ISIN No. INEOCCU07033					and			



b.	Any Madificat	ion In Evictina	Outstandin	a ISINo:						Transfer Agent (RTA) and the Benpos as on March 31, 2022, is enclosed herewith as Annexure 1.
D.	Any Modificat	ion in existing	<u> Outstandin</u>	g ISHNS:	ı					No
			ISSUE DETA	ILS						
	Existing	Revised ISIN	Date of	f D	ate o	f DP	Furr	nish		
	ISIN No.	No.	change i		etter		cop	-		
			ISIN No	. с	hang		letter			
					ISIN	V	D	P		
C.	Investor Griev	ances Details:	<u>-</u>							No
	Details of com	plaints/grieva	nces in the fo	llowing	form	nat. In	case n	o compl	aints	Compliant
	have been rec	eived, a confir	mation there	of.						received
			UE-WISE PAI	1						with
	Issue size	Nos. of	Nos. of	Resol	ved		s. of	Reaso	on	respect to
		Complaint s/	Complaint s/	Unres	· olv		iplaint s/	(if pendi	na	Debenture
		Grievance	هر Grievance	ed			vance	beyor	-	S.
		S	S			0	S	30da		
		pending	Received			per	nding	of		Statement
		for the	during				the	recei	pt	of Investor
		previous	current				rent	of		Complaints
		quarter	quarter			qu	arter	grieva	inc	for the quarter
	INR 75	0	0	0		0		<i>e)</i> NA		ended on
	crores		U					IVA		March 31,
	ISIN No.									2022,
	INEOCCU070									issued by
	33									Registrar
										and
										Transfer



									Agent (RTA) is enclosed herewith as Annexure 2.
C.	Paymen	t Of Interest	/ Prin	cipal:					Yes, details
		ng Director/			=	-	_	personnel viz., ompany to the	provided in the adjacent table
			INTE	REST/PRINCIP	AL (ISIN	l WI	SE)		
	Issue size	ISIN N	0	Due date of redemption and/or interest (falling in the	unpaic (actua	of ent,	Next due date for the payment of Interest	Reasons for delay (if any)	
				quarter)	reasor not pa	-	/ principal		
	INR 75 crores	INE0CCU(07033	March 31, 2022	March 31, 20		June 30, 2022	NA	
d.	Credit R	ating:-			<u>I</u>		<u>I</u>		Credit
			n the c	redit rating (if	any);				rating was re-affirmed
	Name(s) of Rating Immediate Previous Credit Revised Credit Rating & date Agency Rating of revision CRISIL Ratings CRISIL Ratings Limited Re-affirmed- CRISIL				by CRISIL Ratings				
	CRISIL Ratings CRISIL Ratings Limited Re-affirmed- CRISIL AAA/Stable vide letter dated 18.01.2022					Limited vide letter dated			
									January 18, 2022 and same is enclosed herewith as



								Annexure 3
e.	Issue	Maintenance of	DRR required to	DRR		Funds		Statutory Auditor certificate dated April
	size	Debenture Redemption Reserve	required to be Created [In Crs.]	202	ch 31,	deber during	itures maturin g the year	07, 2021 for creation of fund was shared for
	Please mention issue size	INR 75 crores ISIN No. INE0CCU07033	Not Applicable to REIT	Not	licable	Not A	pplicable to REIT	quarter ended March 31, 2021. As there is no
	along with	Creation of Recordated 22.10.2020		Fund	(REF) i	n terms	of SEBI Circula	
	ISIN no. for DRR & REF	Maintenance of REF, REF required to be created [in Rs.]	REF created u March 31, 20	•	REF mainta In the of		Any addition in the REF during th last quarter	the last
		Rs. 75,000/-	Yes		Cash		NA	change in the REF for quarter ended March 31,
2.	Copies of the following information/documents (to be attached) (all fields mandatory):-						Whether copy enclosed	
a.	Asset cove 12.11.2020	r Certificate ¹ in the).	format of Ani	nexur	e A of t	he SEBI	Circular dated	Asset Cover Certificate issued by

¹ To be submitted within 30 days from the end of each quarter. To be submitted in the format as provided under Annexure A of the SEBI Circular, bearing reference number SEBI/ HO/ MIRSD/ CRADT/ CIR/ P/ 2020/230 dated 12.11.2020.



	For Secured NCDs, cases which are secured by way of book debts / receivables, the company shall mandatorily provide asset cover certificate including covenant compliance confirmation on half yearly basis from the Statutory Auditor of the Company. Covenant would include financial and non-financial covenants. This is a requirement as per Regulation 15(1)(t) of the SEBI (DT) Regulation as amended on 08.10.2021. In case of Unsecured NCD / bond issues, please furnish the certificate of Statutory Auditor (in the format as provided in Annexure A (Table-II) and Part C of SEBI Circular dated 12.11.2020), on half-yearly basis for maintenance of asset cover including compliance with all the covenants, in respect of listed non-convertible debt securities from the Issuers.	Statutory Auditor is attached herewith as "Annexure 4"
b.	A statement of value of pledged securities ² , if any / applicable (<i>Applicable Quarterly</i>)	Not Applicable
C.	A statement of value of Debt Service Reserve Account or any other form of security ³ if any / applicable (<i>Applicable Quarterly</i>)	Statement of value of Debt Service Reserve Account is not applicable.
d.	Net worth certificate of personal guarantors [if any] ⁴ (Applicable on half yearly basis)	Not Applicable
e.	Copy of Title Search Reports for movable/immovable assets, as applicable ⁵ (<i>Applicable Annually</i>)	As per the DTD financial Covenant , we have to submit the

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² To be submitted within 30 days from the end of each quarter as per the SEBI Circular, bearing reference number SEBI/HO/MIRSD/CRADT/CIR/P/2020/230 dated 12.11.2020.

³ To be submitted for the end of each quarter as per the SEBI Circular, bearing reference number SEBI/ HO/ MIRSD/ CRADT/ CIR/ P/ 2020/230 dated 12.11.2020.

⁴ To be submitted for the end of the second and fourth quarter as per the SEBI Circular, bearing reference number SEBI/HO/MIRSD/CRADT/CIR/P/2020/230 dated 12.11.2020

⁵ To be submitted for the end of the financial year as per the SEBI Circular, bearing reference number SEBI/ HO/ MIRSD/ CRADT/ CIR/ P/ 2020/230 dated 12.11.2020



		title search report
		within 60
		days from
		end of
		each
		financial
		year. On
		receipt of
		the same
		will be
		shared
		with you.
f.	Copy of Valuation Report for movable/immovable assets, as applicable ⁶	Valuation
	(Applicable Annually)	Report for
		the quarter
		and financial
		year ended
		March 31,
		2022, is
		attached
		herewith
		as
		"Annexure
		- 5"
g.	Financials/Value of guarantor prepared on the basis of audited financial	MBBPL
	statements, etc. of the guarantor (secured by way of corporate guarantee)	financial as
	(Applicable Annually)	on March
		31, 2022
		will be
		provided in
		due
		course.
h.	a one-time certificate from the statutory auditor of the Company with	As per
	respect to the use of the proceeds raised through the issue of Debentures as	statutory
	and when such proceeds have been completely deployed toward the	auditor's
	proposed end-uses.	certificate

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 $^{6\} To\ be\ submitted\ for\ the\ end\ of\ the\ financial\ year\ as\ per\ the\ SEBI\ Circular,\ bearing\ reference\ number\ SEBI/\ HO/\ MIRSD/\ CRADT/\ CIR/\ P/\ 2020/230\ dated\ 12.11.2020$



	In case of deviation/variation, please provide as per 'Appendix A'.	dated April 9, 2021 the funds are completely utilized. Hence Not applicable for quarter ended March 31, 2022.
i.	Certified True Copy of quarterly and year-to-date standalone financial results containing line items as required under Regulation 52 (4) of SEBI LODR Regulations. once it is approved by Governing Board of the Issuer at its meeting.	The same has been submitted along with the outcome of the meeting.
j.	Copy of the un-audited [with limited review report] or audited financial results submitted to stock exchange ⁷	The Financial Accounts are audited, hence limited review report is not applicable
k.	Periodical reports from lead bank regarding progress of the Project, if applicable Copy of the Insurance Policies duly endorsed in favour of the Debenture Trustee as 'Loss Payee'	Not Applicable Yes, the said policy was valid till 31st December, 2022. The

⁷ Regulation 52(1) of SEBI LODR Regulations – To be submitted within forty five days from the end the second and fourth quarter and on the same day the information is submitted to stock exchanges.



							provided earlier.	
m.	Details of initiation of forensic audit (by whatever name called) in respect of the Company and copies of the disclosures made by the Company to the Stock Exchange in this regard							
3.	CONFIRMATIONS/	CERTIFICATES	S FROM ST	'ATU	TORY AUDITO	DRS	Whether copy enclosed	
a.	Certificate of confi quarterly/annual f certificate of statut	inancial resu	lts on fol			• • •	The Same has enclosed is above as	
	Issue size with	Security Value/Cover	Asset Cov	er	Debt Equi Ratio	value of book debts / receivables certified by the statutory auditor.8	"Annexure - 4"	
	INR 75 crores ISIN No. INEOCCU07033							
	Purpose of utilization of Proceeds (deviations, if any)	Status of co with the cov the Document/In Memorandum	enants of Offer formation n	{Not	t Service erage Ratio : applicable anks]	Interest Service Coverage Ratio [Not applicable to Banks]		
	Providing loans to the Special Purpose Vehicles for meeting their construction related expenses, working capital or general corporate	please provide of breach a taken by the Common The same services and the common term of t	company. hall form ncials, as bove as	form finai encl	same shall n part of ncials, as osed above Annexure -6"	The same shall form part of financials, as enclosed above as "Annexure -6"		

⁸ Where the debentures are secured by receivables/book debts



	repayment of financial indebtedness			
	Net worth of the company	Net profit after tax	Earnings per share	
	The same shall form part of financials, as enclosed above as "Annexure -6"	The same shall form part of financials, as enclosed above as "Annexure -6"	The same shall form part of financials, as enclosed above as "Annexure -6"	
4.	MANAGEMENT CONFIRMA	ΓΙΟΝS:		Furnished Yes/No
a.	Management Confirmation	for Security and insurance		
	but not limited to t	executed by the Company he purpose of and as pro I binding upon the Compar	vided in Limitation Act	Yes
	available by way of discharge the claim become due and encumbrances exce	ompany and of the guarant of security/cash flows/pr s of the debenture hold that such assets are of those which are speciful adequate asset cover is	ofits are sufficient to ers as and when they free from any other ically agreed to by the	Yes, Assets cover certificate is enclosed above
	iii. Delay or Failure to	create security (if any), wi	th detailed reasons for	Not Applicable as security was created within the timelines mentioned in the Debenture Trust Deed dated December 10, 2020.

⁹ applicable for secured debentures



	iv.	iv. All the Insurance policies of the Secured Assets of the captioned debentures obtained are valid, enforceable and cover the risks as required under the Information Memorandum/ Debenture Trust Deed, and are endorsed in favour of Debenture Trustee as 'Loss Payee'. The							
		premiur	n in respect of t	he following insurar	nce policies have	e been paid.			
	Issu	Issue Size Policy No. Coverage (Rs.) Period & Status of expiry date Endorsemen							
	INR 7	'5 Cr	OG-22- 1919-4090- 00000229	7,53,34,78,354.00	01-Jan-22 To 31-Dec-22	Endorsed			
b.	Manag	gement C	onfirmation for	r statutory items:			Yes/No		
	i.	provisio the tern event o	ns of the Comp ns and condition	mplied with and is anies Act 2013, the one ans of the captioned has occurred or confy details.	extant SEBI Reg Debentures and	ulations and there is no	Yes, to the extant applicable		
	ii.								
	iii.	may an Acquisit	nount to chang ion of Shares ar lisclosed along	e in composition of ige in control as de nd Takeovers) Regula with copies of inti	efined in SEBI ations, 2011 (Ch	(Substantial anges if any	There is no change in Compositio n of Governing Board of the Issuer		



-			
			except
			appointme
			nt of Mr.
			Manish
			Kejriwal as
			an
			Independe
			nt Non-
			Executive
			Member of
			the
			Governing
			Board with
			effect from
			February
			02, 2022
			for a
			period of
			5(Five)
			years.
	iv.	Any amalgamation, demerger, merger or corporate restructuring or	No
		reconstruction scheme proposed by the Company	
	V.	Change, if any, in the nature and conduct of the business by the	No
		Company	
	vi.	Outstanding litigations, orders, directions, notices, of court/tribunal	No
		affecting, or likely to materially affect the interests of the Debenture	
		Holders or the assets, mortgaged and charged under security creation	
		documents, if any	
	vii.	Proposals, if any placed before the board of directors for seeking	No
		alteration in the form or nature or rights or privileges of the Debentures	
		or in the due dates on which interest or redemption are payable, if any	
	viii.	Disclosures, if any made to the stock exchange in terms of Regulation	Regulation
		30 or Regulation 51(2) of the SEBI (Listing Obligations and Disclosure	30 is not
		Requirements) Regulations, 2015 which may have a bearing on the	applicable
		Debentures or on the payment of interest or redemption of the	to the
		Debentures	Issuer. No
			disclosure
			has been
			made



	1		
			under Regulation 51 (2) which may have a bearing on the Debenture s or on the payment of interest or redemptio n of the Debenture s.
	ix.	There are no events or information or happenings which may have a bearing on the performance/operation of the Company, or there is no price sensitive information or any action as per SEBI (LODR) Regulations, 2015 that may affect the payment of interest or redemption of the Debentures	Yes
	X.	Confirmation that the unclaimed/ unpaid amounts of monies due on debentures and redemption of debentures are transferred to Investor Education and Protection Fund (IEPF)	N.A.
C.	Mana	gement Confirmation for other items:	Yes/No
	i.	Details of any default committed by the Issuer with respect to borrowings obtained from banks / financial institutions pertaining to:-a. payment obligations; and / or b. covenant compliance	No
	ii.	Details of Reference to Insolvency or a petition (if any) filed by any creditor or details of Corporate Debt Restructuring (if any);	N.A.
	iii.	Details of lenders/creditors joining or entering into Inter Creditor Agreement as per RBI guidelines, including all such information/documents required to be submitted by the Company to the RBI on an annual basis in respect of such Financial Year, as applicable	No
	iv.	Details of fraud/defaults by promoter or key managerial personnel or by Issuer Company or arrest of key managerial personnel or promoter;	No



٧.	Details of one time settlement with any bank (if any);	No
vi.	Confirmation that a functional website containing, amongst others as per Regulation 62 of SEBI (LODR) Regulations is maintained by the Company.	Yes
vii.	Confirmation that the information/documents has been submitted to the debenture holders as per Regulation 58 of SEBI LODR Regulations.	Yes, to same heen complied as a when same Regulation 58 applicable
viii.	Confirmation that the capital adequacy norms are maintained as per RBI Non-Banking Financial Company - Systemically Important Non-Deposit taking Company and Deposit taking Company (Reserve Bank) Directions, 2016	N.A.
ix.	Confirmation that there has been no change in the bank details of the Company for preauthorizing Debenture Trustee(s) to seek debt redemption payment related information from the Bank ¹⁰	Yes

<u>Appendix-A</u> Statement of Deviation or Variation

Name of listed entity	Mindspace Business Parks REIT
Mode of Fund Raising	Private Placement
Type of instrument	Secured, listed, senior, taxable, non- cumulative, rated, redeemable, non- convertible debentures ("Debentures")
Date of Raising Funds	March 18, 2021
Amount Raised	INR 75 Crores
Report filed for half year ended	March 31, 2022

¹⁰ Clause 3.2 of SEBI circular SEBI/HO/DDHS/CIR/P/103/2020 dated 23.06.2020.



	eviation / V	/ariation in u	ise of funds	No		
raised?		ia waanimad	+ +h-	No		
		is required din the prosp	-	No		
document?	e issue state	u iii tile prosp	Dectus/ Offer			
	of the appro	oval so requir	.eq.	Not Applic	able	
Date of appr		ovar so requir		Not Applic		
		ition / Variati	on	Not Applic		
		committee a		Not Applic		
board of di	rectors (in	case there	is no audit			
committee)	·					
Comments o	f the auditor	s, if any		Not Applic	cable	
Objects for	which fund	s have been	raised and	The funds	s raised by the Issu	e shall be
where there table:	has been a c	deviation, in t	he following	provisions general payment connection acquisition for providing lssuer for related end general repayment indebted in deposits their open commercies by way o	n with the Issue, direct of commercial properties their contexpenses, working corporate rect t of their existing tess, for providing interest to other Group SPVs trations, and/or acq al properties directly of f purchase of any secundations accordance.	laws for including penses in tor indirect perties and SPVs of the postruction capital or quirements, a financial er-company is financing uisition of or indirectly ecurities of commercial
Original	Modified	Original	Modified	Funds	Amount of	Remarks,
Object	Object, if	Allocation	allocation,	Utilised	Deviation/Variatio	if any
	any		if any		n	,
					for the half year	
					according to	
					applicable object	
					(INR Crores and in	
					%)	



		ı	T	Г	T	
The funds	-	Rs. 75	-	Rs. 75	-	N.A.
raised by		Crores		Crores		
the Issue						
shall be						
utilised by						
the Issuer						
in						
compliance						
with the						
provisions						
of the						
applicable						
general						
corporate						
purposes						
including						
payment of						
fees and						
expenses in						
connection						
with the						
Issue,						
direct or						
indirect						
acquisition						
of						
commercia						
I properties						
and for						
providing						
loans to the						
Group SPVs						
of the						
Issuer for						
meeting						
their						
constructio						
n related						
expenses,						
working						



capital or			
general			
corporate			
requireme			
nts,			
repayment			
of their			
existing			
financial			
indebtedne			
ss, for			
providing			
inter-			
company			
deposits to			
other			
Group SPVs			
financing			
their			
operations,			
and/or			
acquisition			
of			
commercia			
I properties			
directly or			
indirectly			
by way of			
purchase of			
any			
securities			
of other			
entities			
holding			
commercia			
I			
properties,			
each in			
accordance			
with			



applicable			
laws.			

Deviation could mean:

- (a) Deviation in the objects or purposes for which the funds have been raised
- (b) Deviation in the amount of funds actually utilized as against what was originally disclosed.

Thanking you,

For and on behalf of K Raheja Corp Investment Managers LLP (acting as the Manager to Mindspace Business Parks REIT)

Authorised Signatory Name: Narendra Rahalkar Designation: Compliance Officer

Encl: as above

Annexure 1

K Raheja Corp Investment Managers LLP(Acting as the manager of MINDSPACE BUSINESS PARKS REIT)
Debenture Issue - 75 Crores
List of Debenture Holders and Address

SL.	DP ID	CLIENT ID	NAME	ADDRESS 1	ADDRESS 2	ADDRESS 3	CITY	PIN	PAN	No. of Unit
NO.										
1	IN300167	10124947	IIFL DYNAMIC BOND FUND	SENAPATI BAPAT MARG	LOWER PAREL	MUMBAI		400013	AAATI8736M	700.00
2	IN304158	10000140	IIFL WEALTH PRIME LIMITED	IIFL CENTRE KAMALA CITY	SENAPATI BAPAT	LOWER PAREL WEST	MUMBAI	400013	AABCC3347E	50.00
					MARG					



	MINDSPAC	CE BUSINES	S PARKS R	EIT				
INVESTOR GRIEVA	NCE REPOR	T FOR THE	PERIOD 01	.04.2021 TO 31	.03.2022			
For Financial Year (FY) 2021-2022								
	All compla	aints includ	ding SCORE	S complaints	9	SCORES con	nplaints	
Number of investor complaints pending at the beginning of the year.			0			0		
Number of investor complaints received during the year.			559			0		
Number of investor complaints disposed of during the year.			559			0		
Number of investor complaints pending at the			0			0		
end of the year.	+	1 \\/o	rking Day			1 Workin	g Day	
Average time taken for redressal of complaints		1 000	I Killig Day			I WOIKIII	g Day	
For Quarter Ending (QE) Q4FY2022								
Tor Quarter Enumg (QE) Q4r 12022	All compl	aints inclu	ding SCOR	ES complaints	9	SCORES con	nplaints	
Number of investor complaints pending at the beginning of the Quarter.			0	·		0		
Number of investor complaints received during the Quarter.			136			0		
Number of investor complaints disposed of during the Quarter.			136			0		
Number of investor complaints pending at the end of the Quarter.			0			0		
Average time taken for redressal of complaints for the Quarter		1 Wo	rking Day			1 Workin	g Day	
Со	mplaints po	ending dui	ing FY 202	1-2022	T			
	Less than 1 month	1–3 months	3-6 months	6-9 months	9-12 months	Greater than 12 months	Total	
All complaints	0	0	0	0	0	0	0	
SCORES complaints	0	0	0	0	0	0	0	
C	omplaints	pending d	uring Q4FY	2022				
	Less than 1 month	1–3 months	3-6 months	6-9 months	9-12 months	Greater than 12 months	Total	
All complaints	0	0	0	0	0	0	0	
SCORES complaints	0	0	0	0	0	0	0	
Col	mplaints re	solved du	ring FY 202	1-2022	ı			
	Less than 1 month	1–3 months	3-6 months	6-9 months	9-12 months	Greater than 12 months	Total	
All complaints	559		0	0	0	0	Ţ	559
SCORES complaints	0	0	0	0	0	0		C
	<u> </u>		L					
C	omplaints I	resolved d	uring Q4FY	2022	ı	 _ 		
	Less than 1 month	1–3 months	3-6 months	6-9 months	9-12 months	Greater than 12 months	Total	
All complaints	136	0	0	0	0	0		136
SCORES complaints	0	0	0	0	0	0		(

Yours Sincerely,

KFin Technologies Limited – RTA to Mindspace Business Parks REIT.

A N Hariprasad | Unit Manager

KFin Technologies Limited (Formerly known as KFin Technologies Private Limited)



Selenium, Tower B, Plot No- 31 & 32, Financial District, Nanakramguda, Serilingampally Hyderabad Rangareddi, Telangana - 500032, India

Ratings

CRISIL An S&P Global Company

CONFIDENTIAL

RL/MIBPKR/283169/NCD/1221/22881/89661367.1/1 January 18, 2022

Ms. Preeti Chheda

Chief Financial Officer

Mindspace Business Parks REIT (Mindspace REIT)

Raheja Tower, Level 8 Block G, C-30 Bandra-Kurla Complex Mumbai City - 400051 9920784726

Dear Ms. Preeti Chheda,

Re: CRISIL Rating on the Rs. 300 Crore Non Convertible Debentures of Mindspace Business Parks REIT (Mindspace REIT)

All ratings assigned by CRISIL Ratings are kept under continuous surveillance and review.

Please refer to our rating letter dated December 21, 2021 bearing Ref. no: RL/MIBPKR/283169/NCD/1221/22881/89661367.1

Please find in the table below the rating outstanding for your company.

S.No.	Instrument	Rated Amount (Rs. in Crore)	Rating Outstanding
1	Non-Convertible Debentures	300	CRISIL AAA/Stable

In the event of your company not making the issue within a period of 180 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL Ratings will be necessary.

As per our Rating Agreement, CRISIL Ratings would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL Ratings reserves the right to withdraw, or revise the rating / outlook assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information, or other circumstances which CRISIL Ratings believes may have an impact on the rating.

As per SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at debtissue@crisil.com. This will enable CRISIL Ratings to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us at debtissue@crisil.com for any clarification you may need.

Should you require any clarification, please feel free to get in touch with us.

Yours sincerely,



Saina S Kathawala Associate Director - CRISIL Ratings





Nivedita Shibu Associate Director - CRISIL Ratings

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Deloitte Haskins & Sells LLP

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Mumbai - 400 063
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REF: NVS/2021-2022/050

To,
The Governing Board,
K. Raheja Corp Investment Managers LLP (The "Investment Manager")
(Acting in capacity as the Investment Manager of Mindspace Business Parks REIT)

Statutory Auditor's Certificate on Statement of asset cover and other covenants in respect of Non-convertible Debentures Series II

This certificate is issued in accordance with the terms of our engagement letter with reference no. NVS/2021-22/19 dated July 19, 2021.

We, Deloitte Haskins & Sells LLP, the statutory auditors of Mindspace Business Parks REIT (the "Trust") and Mindspace Business Parks Pvt. Ltd. ("MBBPL") have been requested by the Management of the Investment Manager to state whether the financial and other information contained in the attached "Statement of asset cover and compliance with other covenants in respect of Nonconvertible Debentures Series II issued on March 18, 2021 with a face value of Rs. 10,00,000 per debenture, aggregating to Rs. 750 million (the "NCD Series II")" (the "Statement") is in agreement with the audited books of account for the year ended March 31, 2022 and other records of the REIT and MBBPL (the "books of account and other records of Trust and MBBPL"), whether Asset Cover is correctly computed and whether the other covenants for the NCD Series II have been complied with as per terms of debenture trust deed read with the notes to the Statement. The certificate is required to be submitted to the debenture trustees pursuant to Regulation 56(1)(d) of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended from time to time and (the "SEBI Regulations") and Debenture Trust Deed dated March 17, 2021.

Management's responsibility

The preparation of the Statement is the responsibility of the Management of the Investment Manager. This includes design, implementation and maintenance of internal control suitable for preparation of the Statement and applying an appropriate basis of preparation; and making estimates that are reasonable in the circumstances, and maintenance of proper books of account and other records in compliance with the terms of debenture trust deed.

The Management of the Investment Manager is also responsible for ensuring compliance with the requirements of the debenture trust deed, debt listing agreement and for providing all relevant information to the Securities and Exchange Board of India.

Auditor's responsibility

Our responsibility, for the purpose of this certificate is to provide a limited assurance on the financial and other information in the Statement by comparing the said information with the corresponding amounts and particulars in the books of account and the records of the Trust and MBBPL including valuation reports issued by independent valuer appointed by the Management of the Trust, and by verifying the mathematical accuracy of Asset Cover and compliance with other covenants. The procedures performed in limited assurance engagement vary in nature and timing from, and are less

REGO Office: One International Center, Tower 3, 32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai 400 013, Waharashtra India (LLP Identification No. AAB-8737)

Deloitte Haskins & Sells LLP

in extent than for, a reasonable assurance engagement; and consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had we performed a reasonable assurance engagement.

We conducted our examination of the Statement in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by The Institute of Chartered Accountants of India (ICAI) and the Standards on Auditing specified under Section 143(10) of the Act. This Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Review Historical Financial Information, and Other Assurance and Related Services Engagements.

Conclusion

On the basis of aforementioned procedures, nothing has come to our attention that causes us to believe that the financial and other information contained in the Statement read with the notes thereon is not in agreement with the audited books of account for the year ended March 31, 2022 and other records of the Trust and MBBPL, that the asset cover is not correctly computed and the other covenants for the debentures have not been complied with.

Restriction on Distribution

This certificate is addressed to and provided to the Governing Board of the Investment Manager solely for the purpose to submit the accompanying statement to IDBI Trusteeship Services Limited, the trustee of the NCDs, for compliance with the SEBI Regulations and Debenture Trust Deed and should not be used by any other person or for any other purpose. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this certificate is shown or into whose hands it may come without our prior consent in writing.

For **Deloitte Haskins & Sells LLP Chartered Accountants**(Firm's Registration No. 117366W/ W-100018)

Nilesh Shah

NYStah

Partner Membership No. 49660

UDIN: 22049660A1VHUB\$238

Mumbai, May 12, 2022



Statement of asset cover and compliance with other covenants in respect of Non-convertible Debentures Series II issued on 18 March 2021 with a face value of Rs. 10,00,000 per debenture, aggregating to Rs. 750 million

Part A: Asset Cover

a) The listed entity viz. Mindspace Business Parks REIT ("Mindspace REIT" / "REIT") through its manager K Raheja Corp Investment Managers LLP, ("Manager"), has vide its Executive Committee Meeting dated 9 March 2021, has issued the following listed debt securities:

ISIN	Private Placement/Public Issue	Secured/Unsecured	Sanctioned amount (Rs. in Million)
INEOCCU07033	Private Placement	Secured	750

b) Asset Cover for listed debt securities:

- i) The financial information as at 31 March 2022 has been extracted from the audited books of account for the year ended ended 31 March 2022 and other records of the REIT and Mindspace Business Parks Private Limited ("MBPPL") (the "books of account and other records of REIT and MBPPL").
- ii) The assets of the listed entity provide coverage of **2.45** times of the interest and principal amount, which is in accordance with the terms of issue/ debenture trust deed (calculation as per statement of asset cover ratio for the Secured debt securities table = 1)

Asset cover working as on 31 March 2022 Table - I

SN	Particulars		Rs. in million
i.	Total assets available for secured Debt Securities' – (secured by exclusive charge on assets)	А	1,839
	Property Plant & Equipment (Fixed assets) - movable/ immovable property etc. (Mortgaged immovable properties) [Refer Note 1 & 3]		1,839
	Loans /advances given (net of provisions, NPAs and sell down portfolio), Debt Securities, other credit extended etc		
	Receivables including interest accrued on Term loan/ Debt Securities etc. [Refer Note 2]		
	Investment(s)		-
	Cash and cash equivalents and other current/ Non-current assets		
ii.	Total borrowing through issue of secured Debt Securities	В	750
	Debt Securities		750
	IND - AS adjustment for effective Interest rate on secured Debt Securities		0
	Interest accrued/payable on secured Debt Securities		-
III.	Assets Coverage Ratio (2x as per the terms of debenture trust deed)	(A/B)	2.45

Notes:

- 1 Mortgaged immovable properties as per debenture trust deed is leasable area of approximately 151,460 Sq. Ft. of buildings no. 4 of Commerzone Yerawada together with the proportionate undivided right, title and interest in the notionally demarcated land of MBPPL.
- 2 The Escrow account and all monies lying to the credit thereof as more particularly set out under the Mortgage Documents is excluded for computing asset cover in the above table.
- 3 The market value of the motgage immoveable properties has been considered based on the valuation reports issued by independent valuer as at 31 March 2022.

c) Compliance of all the covenants of the issue in respect of listed debt securities of the Trust:

We have examined the compliances made by the listed entity in respect of the covenants of the issue of the listed debt securities (NCD's) and certify that the such covenants of the issue have been complied by the entity. Compliance with other financial covenant as per debenture trustee deed are disclosed below:

i. Other covenants at Mindspace Business Parks REIT (the "REIT") Consolidated level

45,375 14,864 3.05 5.00
14,864 3.05
3.05
5.00
45,375
3,478
41,897
276,027
15%
49%
_





ii. Other covenants at Mindspace Business Parks Pvt. Ltd., Asset Special Purpose Vehicle (SPV) level

Particulars	Rs. in million
Gross Debt to Net Operating Income (NOI)	
Gross Debt (A) [Refer Note 4 & 5]	16,508
Net Operating Income for the year ended ended 31 March 2022 (B) [Refer Note 1 & 2]	4,603
Gross Debt / Net Operating Income (A)/(B)	3.59
Maximum Gross Debt to NOI as per Debenture Trust Deed for the aforesaid debentures	5.00
Loan to Value Ratio	
Gross Debt	16,508
Add: Debt from Mindspace Business Parks REIT and its subsidiaries	6,837
Less: Cash & Cash Equivalents	318
Loan (C)	23,027
Value of asset (D) [Refer Note 10]	75,715
Loan to Value Ratio (C)/(D)	30%
Maximum Loan to Value ratio as per Debenture Trust Deed for the aforesaid debentures	49%
Outstanding Receivables as at 31 March 2022 [Refer Note 6 & 7]	
- Building no 4	0
Gross Receivables	0
Less: Provision for doubtful debts	(0)
Receivables	0

- 1 Net operating income is determined on the basis of revenues from operation less: direct operating expenses which includes maintenance services expense, property tax, insurance expense, cost of materials sold and cost of power
- 2 Net operating income is for the year ended from 1 April 2021 to 31 March 2022.
- 3 Gross debt for REIT is external financial indebtedness availed including interest on the basis of its consolidated financial statements.
 4 Gross debt for Asset SPV is external financial indebtedness availed including interest on the basis of its standalone
- financial statements.
- Gross Debt includes amortization charges recorded as per Ind-AS in the financial statements.

 While determining outstanding receivables as on 31 March 2022, the balances considered are net of advances, if any. Also, common area maintenance charges and other utility charges payable by the tenant with respect to the maintenance
- of the Mortgaged Properties is excluded.
 7 The above receivables are with respect to the mortgaged properties only.

nvestmen

Acting as the Manager to Mindspace

- 8 The management, based on its evaluation of receivables, has made the provisions, wherever considered necessary.

 9 Value of asset at consolidated level for the purpose of this calculation is fair value of invesment properties, investment properties under construction and fair value of Camplus.
- 10 Value of asset at Asset SPV level for the purpose of this calculation is fair value of invesment properties and investment properties under construction.

For and on behalf of K. Raheja Corp Investment Managers LLP (acting as Manager of Mindspace Business Parks REIT)

/wetinchuse

Preeti Chheda Chief Financial Officer

12 May 2022





Strictly Confidential For Addressee Only

Valuation Study of Commercial Building 4 (Part) of Commerzone located at Yerwada, Pune

Report To

IDBI Trustee

Report For

Mindspace Business Parks Private Limited

Report Date

May 5, 2022





Executive Summary

Valuation Date:	March 31, 2022	
Valuation Purpose	Financing (Asset Cover Certificate)	
Location /	The Subject Property comprises of part of Building 4 of	
Situation:	Commerzone IT Park, located on Jail Road, Yerwada, Pune.	
	The Subject Property is located in the established eastern	
	secondary business district (SBD-East) of Pune. Subject	The same of the sa
	Property is approximately 5 kms from Pune International Airport	
	and approximately 7 kms from Pune Central Railway Station.	
	Tech Park One, Business Bay, Nyati Unitree, Muttha Towers	
	are some of the prominent commercial developments located	Shifting Shi
	in the vicinity of the Subject Property.	outing 6
Description:	Commerzone is a Grade A, IT Park located in Yerwada, Pune,	
	comprising a total of eight IT office buildings and one Amenity	
	building. The Subject Property comprises of units 201, 301,	
	501, 602 & 603 of Building 4 having a total leasable area of	
	151,460 sq. ft. Commerzone is spread over ~25.7 acres of land	
	parcel. It enjoys good frontage and has flat topography, and it	
	is well connected to major locations in the city via road network.	All V
Total Area:	151,460 sq. ft. (as informed by Client)	
Market Value of the property	INR 1839 Mn	

IDBI Trustee Cushman & Wakefield 1

the full report.



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Cushman & Wakefield (India) Pvt Ltd

Office 301/302 3rd floor, Vikram Monarch, Modibaugh, Model Colony, Shivaji Nagar, Pune, Maharashtra 411001

To: **IDBI Trustee**

Property: Unit No. 201, 301, 501, 602 & 603 of

Building 4 Commerzone Yerwada, Pune

Report Date: May 5, 2022

Valuation Date: March 31, 2022

Α **REPORT**

Instructions

Appointment

We are pleased to submit our report to IDBI Trustee which has been prepared for the financing (Asset Cover Certificate) purpose of Mindspace Business Parks Private Limited (hereinafter referred to as "Client"). The property and interests valued are detailed in Part C of this report.

The exercise has been carried out in accordance with the instructions (Caveats & Limitations) detailed in Appendix 4 of this report. The extent of our professional liability to you is also outlined within these instructions.

2 **Conflicts of Interest**

We confirm that there are no conflicts of interest in our advising you on the value of the Subject Property under the assumed conditions as instructed.

3 **Basis of Valuation**

We understand from our discussion with Client, that the basic intention of the exercise is to assess the value of the property in its current state (its condition on the date of the site visit). Hence, the valuation of the Subject Property is assessed on the basis of "Discounted Cash Flow Method".

Assumptions, Departures and Reservations

We have prepared our report on the basis of the assumptions within our instructions (Caveats & Limitations) detailed in Appendix 4 of this report. The outbreak of the Novel Coronavirus (COVID-19), declared by the World Health Organisation as a "Global



Pandemic" on 11 March 2020, has impacted global financial markets. Travel restrictions have been implemented by many countries. Market activity is being impacted in many sectors. As at the valuation date, C&WI considers that less weight can be attached to previous market evidence for comparison purposes, to inform opinions of value. Indeed, the current response to COVID-19 means that C&WI is faced with an unprecedented set of circumstances on which to base a judgement. C&WI valuation(s) is / are therefore reported on the basis of 'material valuation uncertainty' as per VPS 3 and VPGA 10 of the RICS Red Book Global. Consequently, less certainty - and a higher degree of caution should be attached to our valuation than would normally be the case. Given the unknown future impact that COVID-19 might have on the real estate market, we recommend that you keep the valuation of the Subject Property under frequent review.

5 Inspection

The Property was inspected internally and externally during the visit on March 21, 2022 by Mr. Vishal Deore from Valuation & Advisory Services, Cushman & Wakefield India Pvt. Ltd. No measurement survey has been carried out by C&WI. We have relied entirely on the site areas provided to us by the Client. We have assumed that these are correct.

6 **Sources of Information**

Information on comparable properties are generally gathered from various sources including reliable sources (public and private auctions, sub broker of C&WI, local real estate agents), discussions with local residents, and media (newspaper articles, property websites, etc). However, for the purpose of this study, information on comparable properties has been gathered from local real estate agents, and developer site office.

7 **General Comment**

A valuation is a prediction of price, not a guarantee. By necessity it requires the valuer to make subjective judgments that, even if logical and appropriate, may differ from those made by a purchaser, or another valuer. Historically it has been considered that valuers may properly conclude within a range of possible values.

The purpose of the valuation does not alter the approach to the valuation.

Property values can change substantially, even over short periods of time, and so our valuation could differ significantly if the date of valuation was to change. If you wish to rely on our valuation as being valid on any other date you should consult us first.

Should you or the borrower contemplate a sale, we strongly recommend that the property is given proper exposure to the market. You should not rely on this report unless any reference to tenure, tenancies and legal title has been verified as correct by your legal advisers.



8 Confidentiality

Except as otherwise required by law, C&WI, its agents and employees, must not to use, reproduce or divulge to any third party any pertinent information it receives from Client or from any of their respective affiliated companies for any purpose other than to perform the work governed under this Agreement, and should take all reasonable precautions to protect such information from disclosure.

Other than for the purpose mentioned above, Client, undertakes to keep strictly confidential the information or data, whether oral or in written form, forwarded by C&WI to Client which may comprise confidential information, including any negotiations, discussion, information or data relevant to the advice at all times.

9 Authority

Client acknowledges and agrees that C&WI's services hereunder (including, without limitation, the Reports itself and the contents thereof) are being provided by C&WI to and for the benefit of Client. We understand that the report maybe required to be shared with the stock exchange, debenture trustee, debenture holders present or prospective. Other than the purpose mentioned above, if Client desires to use the Report or C&WI's name in any offering or other investment material, then (a) C&WI will require, and Client must provide or cause to be provided, an indemnification agreement in C&WI's favor, given by parties reasonably satisfactory to C&WI, and (b) Client will obtain C&WI's consent to the references in such materials to the Report, which shall not be unreasonably withheld.

The Reports (draft and final) shall be addressed to Client/ Lender and will be subject to the Caveats & Limitations described in Attachment-A attached hereto and incorporated herein by reference.

The Parties to this engagement represent that they are authorized to enter into this engagement and the individuals signing this engagement are authorized representatives of the respective parties.

10 Third Party Claim Indemnity

C&WI endeavors to provide services to the best of its ability and in bonafide good faith. The Report issued shall be only for the use by Client for the purpose identified above. In the event Client provides a copy of the Report to, or permits reliance thereon by, any person or entity not authorized by C&WI in writing to use or rely thereon, Client hereby agrees to indemnify and hold C&WI, its affiliates and their respective shareholders, directors, officers and employees, harmless from and against all damages, expenses, claims and costs, including reasonable attorneys' fees, incurred in investigating and defending any claim arising from or in any way connected to the use of, or reliance upon, the Report by any such unauthorized person or entity. C&W disclaims any and all liability to any party other than Client.



11 Limitation of Liability

Subject to the terms and conditions in this Agreement, C&WI's total aggregate liability to Client arising in connection with the performance or contemplated performance of the services herein, regardless of cause and/or theory of recovery, shall be limited to an aggregate sum not exceeding the total fees paid to C&WI by Client hereunder. C&WI shall not be liable under any circumstances for any pure economic loss, loss of profit, loss of business, depletion of goodwill, in each case whether direct or indirect or consequential or any claims for consequential loss compensation whatsoever which, arise out of or in connection with services provided under this engagement.

Client acknowledge and agree that C&WI's responsibility is limited to Client and use of C&WI's work product (including, without limitation, the Report and contents therein) by third parties shall be solely at the risk of Client and/or any such third parties.

12 Anti-Bribery & Anti-Corruption

Both Parties represents, warrants and undertakes that:

The U.S. Foreign Corrupt Practices Act (the "FCPA") and other laws make it unlawful for C&W or anyone acting on its behalf to offer, pay, promise or authorize to pay any money, gift or anything of value directly or indirectly to any Public Official with the intent of causing the Public Official to misuse such official's position to obtain or retain business for C&W or its subsidiaries or affiliates. The term Public Official is broadly defined to include not only traditional government officials and those employed by government agencies, departments, or ministries but also employees of companies which are owned or controlled by the state. The U.K. Bribery Act and other laws also prohibit commercial bribery of any kind.

C&W complies with all applicable anti-bribery and corruption laws, rules, and regulations of the United States, European Union or any member state and any other similar laws in all applicable jurisdictions, including but not limited to the FCPA and U.K. Bribery Act ("Applicable Anti-Bribery Laws and Rules").

Client acknowledges and confirms this understanding and adherence to the applicable Anti-Corruption laws at all times. Client confirms that neither the Client nor any of its officials or representatives have received any money, gift or anything of value directly or indirectly from C&W or anyone acting on its behalf for engaging C&W as aforesaid.

C&W must at all times comply with all U.S. sanctions administered by the Office of Foreign Asset Control ("OFAC") of the Department of the Treasury or under any statute, executive order (including, but not limited to, the September 24, 2001, Executive Order 13224 Blocking Property and Prohibiting Transactions with Persons Who Commit, Threaten to Commit, or Support Terrorism) or other governmental action and any applicable international laws and regulations pertaining to the detection, prevention and reporting of

IDBI Trustee Cushman & Wakefield 6



potential money laundering and terrorist financing activities (collectively "Applicable Sanctions/AML Rules").

In the event that C&W believes in good faith, and whether or not it has conducted an investigation, that Client has acted in a way that may subject C&W to liability under Applicable Anti-Bribery Laws and Rules or the Client (including all persons and entities owning (directly or indirectly) an ownership interest in it) becomes a target of Applicable Sanctions/AML Rules, C&W shall have the unilateral right, exercisable immediately upon written notice, to terminate this agreement and shall be entitled to receive payment of the service fees for services rendered pursuant to this agreement together with any and all reasonable additional costs incurred due to such early termination..

13 Disclosure and Publication

You must not disclose the contents of this valuation report to a third party in any way without first obtaining our written approval to the form and context of the proposed disclosure. You must obtain our consent, even if we are not referred to by name or our valuation report is to be combined with others. We will not approve any disclosure that does not refer sufficiently to any Special Assumptions or Departures that we have made.

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14 Valuation

Market Value

Market Value is defined as 'The estimated amount for which an asset or liability should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.' (PS 3.2 Redbook 7th Edition)

Market Value of the Subject Property

In our opinion, the Market Value of the property is:

As per Discounted Cash Flow Method

INR 1,839 Million

(INR One Thousand Eight Hundred and Thirty-Nine Million Only)

(It may be noted that this is approximate value estimation. Actual achievable value may vary in the range of +/- 5 % depending on space usage, buyer profiles, and case-to-case transaction peculiarities)

Signed for and on behalf of Cushman & Wakefield India Pvt. Ltd.

MAKEFIELD

Shailaja Balachandran, MRICS

Director (West & South India)

Valuation & Advisory

Aditya Hate

Assistant Manager (West India)

Valuation & Advisory

Sahil Shroff

Assistant Vice President

Valuation & Advisory

26

Vishal Deore

Associate (West India)

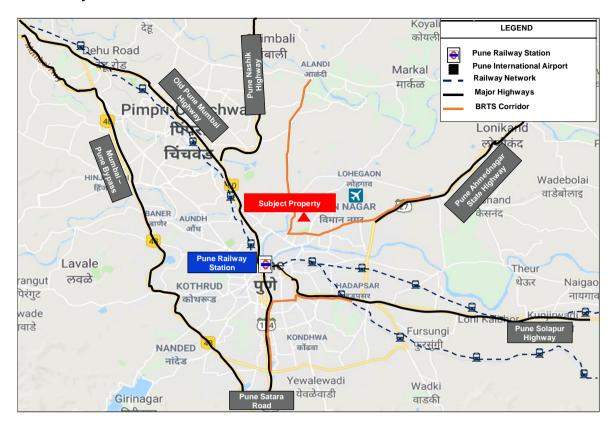
Valuation & Advisory



B PUNE CITY REPORT



1. Pune City Overview



Pune City is located in the State of Maharashtra in India. Pune enjoys good connectivity with major cities of India. Whilst NH-4 connects Mumbai towards the north-west of Pune, it connects southern tip of Pune to Bengaluru and Chennai. NH-50 towards the north of Pune connects the city with New Delhi. NH-9 starting from south-east corner of Pune connects it to key cities such as Sholapur, Hyderabad and Vijayawada. Pune International Airport at Lohegaon is located towards the north-east side of the city, whilst the Pune Railway station is centrally located amidst the city.

Macro-Economic Overview

Pune District is located in Western Maharashtra and comprises 15 Talukas and 13 Panchayat Samitis. Pune City is the administrative headquarter of the district. The district comprises 2 Municipal Corporations namely, Pune Municipal Corporation and Pimpri Chinchwad Municipal Corporation. Pune Urban Agglomeration comprises areas under Pune Municipal Corporation, Pimpri Chinchwad Municipal Corporation, Khadki Cantonment and Pune Cantonment.

The total population strength of the district is estimated to be 9.4 million (As per 2011 Census). This population represents a 30.34% increase approximately as compared to population as per 2001 Census. The density of Pune district is approximately 603 people per sq. km. (As per 2011 Census). The total population strength of Pune Urban Agglomeration is estimated to be 5.7 million (As per 2011 Census). Pune City (which comes under the jurisdiction of the Pune Municipal Corporation) has population of 4 million approximately (As per 2011 Census). Average literacy rate of Pune



district is approximately 87%. Literacy rate in Pune Urban Agglomeration is approximately 91.2%, of which male literacy is approximately 95% and female literacy is approximately 87%.

Snapshot of Macro Indicators				
Pune District				
Population (estimated)	9.4 million			
Area (sq. km.)	15,642			
Density/ sq. km.	603			
Sex Ratio (Per 1000)	910			
Pune Urban Agglomeration				
Population (for 2011)	5.7 million			
Average Literacy (%)	91.19%			
Male Literacy (%)	94.89%			
Female Literacy (%)	87.09%			

Source: Census Data 2011



Industry Overview

Traditionally, Pune has been an educational, industrial, and an automobile hub. Over the last decade Pune has emerged as one of the favourite destinations for IT/ITES Companies in the country. Micro markets of Pimpri Chinchwad are known as the industrial hubs of Pune as it hosts one of the biggest industrial zones in Asia. The city and surrounding regions are home to the Indian operations of major automobile companies like Daimler Chrysler, Volkswagen, Demag, Bajaj Auto, Tata Motors (formerly Telco), Kinetic Engineering, John Deere and Robert Bosch GmbH. The city is also home to India's premier antibiotics research institute of Hindustan Antibiotics Limited. In addition to this, several heavy industries such as Bharat Forge, Forbes Marshall and Alfa Laval have their manufacturing units in the city.

Roads

Pune is connected to major cities of India via Mumbai Bengaluru Expressway which provides connectivity to the cities like Mumbai, Satara and further to Bengaluru. Eastern parts of Maharashtra are connected through Ahmednagar Highway, Solapur Highway which passes through heart of the city and also acts as a major arterial road of Pune. City road networks are the primary mode of transport for the urban and sub-urban commuters.

Rail Connectivity

Pune is well connected to most parts of India by the Indian railways, primarily operating through Western Railways, Central Railways, Southern Railways and Konkan Railways. Pune is one of the prominent stations on Central Railways for trains that travel to Mumbai.

Pune city also has suburban railways which are internal city railways and connects multiple suburban locations.

Airport

Pune enjoys good Air connectivity. The Pune (Lohegaon) International Airport acts as domestic as well as international airport for the city. It is well connected to all major Indian airports.

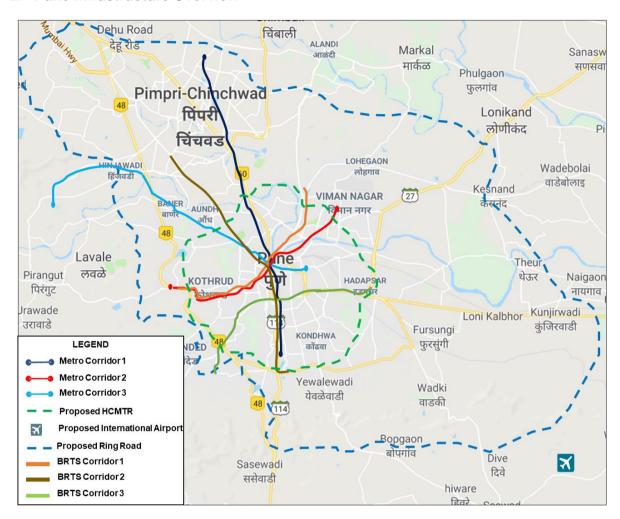
The new integrated terminal building being constructed at Pune Airport with an investment of Rs 475 crore it is Spread over in 5-lakh sq. ft. area, the new terminal building once function will cater to 19 million passengers per annum and it is expected to be completed by August 2022¹

¹ https://www.financialexpress.com/infrastructure/airlines-aviation/construction-of-new-terminal-building-at-pune-airport-to-be-completed-by-august-next-year-aai/2321924/



13

2. Pune Infrastructure Overview



The Maharashtra State Government has undertaken a number of initiatives to reduce the infrastructure inadequacies that Pune city is facing due to increasing population density in the city. Some of the key infrastructure initiatives undertaken (which are either completed, under implementation or at an advance planning stage) by the State Government that would impact the micro market are as below:



Pune Ring Road

The Pune Ring Road is a proposed circular road around Pune city and Pimpri Chinchwad area. Pune Ring Road will cover 29 villages³ around Pune city. The Ring Road will connect highways such as Pune-Nashik, Mumbai-Pune-Solapur, Pune-Ahmednagar and Pune-Satara thus, connecting areas like Dehu, Wakad, Baner, Chandni Chowk, Katraj, Lonikand, Kesnand etc. The Ring Road will be a high capacity mass transit route which will reduce the traffic congestion on the inner roads of the city as vehicular traffic caused by heavy vehicles will be diverted outside the city. Land acquisition for this project is in progress. Land is already acquired for first phase of the project in the Kadambavasti, Wagholi and Vadachiwadi area.⁴.

• Pune Metro Rail Project

The Pune metro project is proposed to be developed in three corridors namely, PCMC (Pimpri Chinchwad Municipal Corporation) to Swargate, Vanaz to Ramwadi which are to be developed by Pune Metro Rail Corporation and the third metro corridor from Shivajinagar to Hinjewadi is to be developed by PMRDA (Pune Metropolitan Region Development Authority).

Below is the outline of the metro routes:

Corridor 1: PCMC – Swargate: From PCMC station to Swargate station, the length of corridor 1 is 16.59 km, out of which 5.02 km. is underground and remaining 11.57 km is elevated viz 6 underground and 9 elevated stations³. Phase 1 of this corridor running between PCMC & Phugewadi (~5 km) become operational on March 6, 2022. The construction work for remaining stretch of metro corridor 1 is in progress.

Corridor 2: Vanaz – Ramwadi: From Vanaz station to Ramwadi station, the length of corridor 2 is 14.66 km. There will be 16 elevated stations along this corridor. Phase 1 of this corridor running between Vanaz & graware College (~4 km) become operational on March 6⁹, 2022. The construction work for remaining stretch of metro corridor 1 is in progress.

Corridor 3: Shivajinagar – Hinjewadi: From Civil Court to Megapolis Circle, the length of 23.30 Kms elevated with total 23 stations. The entire project would be completed by 2023.¹¹.

³ Source: http://www.pmrda.gov.in

⁴ Source: The Times of India Article, 8th Nov 2019, https://timesofindia.indiatimes.com/city/pune/lack-of-funds-hits-ring-road-project/articleshow/71962160.cms

⁷ https://www.punemetrorail.org/news

⁹ https://www.punemetrorail.org/news

¹¹ Source: The Times of India Article 14th January 2020, https://timesofindia.indiatimes.com/city/pune/dy-cm-bats-for-fast-hinjewadi-shivajinagar-metro-work/articleshow/73235638.cms



• Bus Rapid Transit System (BRTS)

Pune is the first city to experiment with a Bus Rapid Transit System, in December 2006. The total approved length for the BRTS project was approximately 69 kms under JNNURM (Jawaharlal Nehru Urban Renewal Mission) for area under PMC. Presently, the total length of operational routes is admeasuring approximately 66.20 kms. These routes run along Nagar Road, Alandi Road, Satara Road and Hadapsar to Katraj. In PCMC area BRTS corridor run along Old Mumbai Pune highway, Sangvi to Kiwale, Nashik Phata to Wakad and Kalewadi Phata to Dehu Alandi Road.

The route of Warje – Kharadi is currently under construction. Other few proposed corridors are Kothrud to Vishrantwadi and Dhayari to Hadapsar. Two BRTS corridors in PCMC are likely to be extended to Pune city in order to provide seamless connectivity between the two regions. The 15 km Sangvi-Kiwale, BRTS route would be connected to the University Junction of Pune and the 16 km Nigdi - Dapodi corridor on the Mumbai-Pune highway would be extended to Sangamwadi.

Source: https://rainbowbrtpune.wordpress.com/corridors-and-stations

• High Capacity Mass Transit Route (HCMTR)

The HCMTR is a proposed mass transit route which encircles major part of the city. Based on the detailed study on transportation requirement PMC has identified the alignment of the HCMTR. It will pass through prominent areas of CBD, SBD East and West. HCMTR comprises of approximately 36 kms of elevated six lane corridor which is passing over 34 junctions. It has 2 dedicated lanes for BRTS and its 26 stations. For private 4-wheeled vehicles there are 4 dedicated lanes, 17 up ramps and 16 down ramps.

Source: https://pmc.gov.in/en/HCMTR-Project

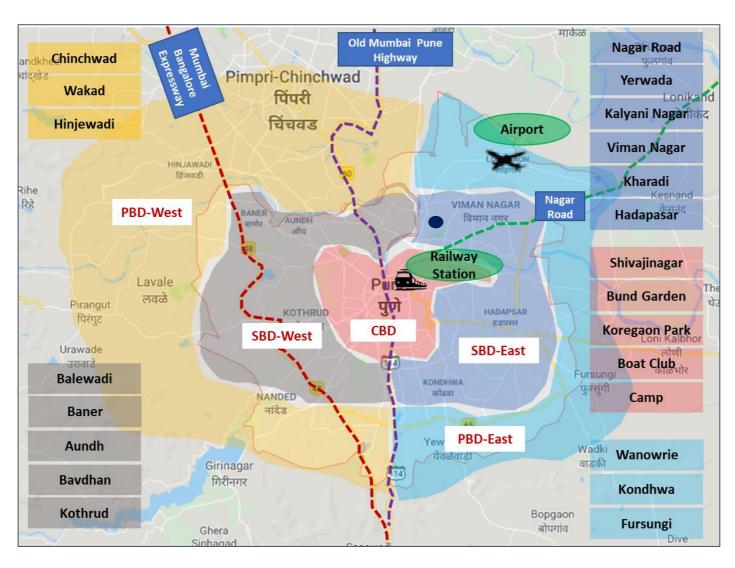
• Proposed New International Airport in Purandar Taluka

The New Pune International Airport is a Greenfield project at Purandar, Pune. The Government of Maharashtra has entrusted the responsibility to the Maharashtra Airport Development Company (MADC) for executing this project. The project will acquire around 2,832 hectares of land from seven villages.¹². The airport is currently under planning stage.

¹²Source: The Times of India Article 15th January 2020, https://timesofindia.indiatimes.com/city/pune/rs-3513cr-approved-by-state-for-proposed-purandar-airport/articleshow/73257650.cms



3. Pune City Commercial Market Overview



Subject Property



Pune has been a hub for commercial activities due to the presence of automobile industry in the city. However, this did not translate into demand for organised commercial office space in the city and the scale or volume of office space in the city had been nominal up till early 1990's. Over the past decade there has been an influx of IT companies which has changed the economic profile of the city. IT/ITES sector has become the dominant economic driver of the city. In mid-1990's, IT office demand and development started to be witnessed across the city. During the mid-1990 when development of Hinjewadi Phase 1 was initiated, most developments were campus developments by Companies such as Infosys, Wipro, etc. It was the lack of multi-tenanted IT options that lead to the development of Baner road as an IT destination. This was complemented by the development of the Expressway that is an arterial road connecting Mumbai to Pune and is in close proximity to Baner that enhanced the connectivity to Mumbai. Over the past few years, there has also been an increase in the number of financial institutions expanding their base in the city.

IT/ITES SEZ development in Pune started from the year 2005 onwards. EON Free Zone was the first notified SEZ in the city and it witnessed active leasing and occupancy. Currently, there are 7 operational SEZs in the city.

The city is divided in the following micro markets -

Sr. No.	Zone	Micro Market	Brief Overview
1	CBD	Laxmi Road, Camp, Bund Garden, Boat Club, Koregaon Park, Dhole Patil Road, Pune Station, Shivaji Nagar, FC Road, JM Road, Wakdewadi, SB Road, Model Colony, Ganeshkhind Road, etc.	The area is a traditional office market comprising several office developments mainly B & C commercial developments. However, the area has now transformed into a residential area.
2	SBD – East	Kalyani Nagar, Kharadi, Mundhwa, Yerwada, Nagar Road, Viman Nagar, Hadapsar, Kondhwa, etc.	Mainly commercial and retail micro market, Kharadi is a key commercial and IT hub in the city and is home to EON SEZ.
3	SBD – West	Aundh, Baner, Pashan, Kothrud, Karve Nagar, Khadki, Paud Road	It is located in north-western part of Pune. Aundh, Baner is predominantly a residential area, but rapid development and improved accessibility over the years has seen emergence of new buildings, IT Parks such as RMZ Icon, Amar Business Park have earmarked their presence.
4	PBD - East	Phursungi, Wagholi, Charoli, Solapur Road, Saswad Road, KatraJ, etc.	Major IT development at Phursungi on Saswad Road is SP Infocity, an IT/ITES SEZ. Manjri is upcoming residential micro market.
5	PBD - West	Hinjewadi, Wakad, Pimpri, Bhosari, Chinchwad, Bavdhan, Mulshi, Talawade, Tathawade, Nanded, Pimple Saudagar, etc.	Hinjewadi is an IT/ ITES destination located in the outskirts of Pune. This is a fast developing hub for residential and commercial activities. Due to presence of NH4 It offers good connectivity to other cities as well.

Source: C&WI Research



3.1 Supply, Absorption and Vacancy Trends of the City

Commercial office segment has been at the centre of the real estate activity in Pune over the last 4-6 years. Within this segment, majority of the demand is driven by IT/ITES Occupiers. Over the years, the city has witnessed significant supply of commercial office space in the IT SEZ and Non-SEZ segment being infused into the city.

The below chart represents the supply, absorption and vacancy trend for the city since 2016.



Source: C&WI Research

A snapshot of the supply, absorption and vacancy trend for the city is as below.

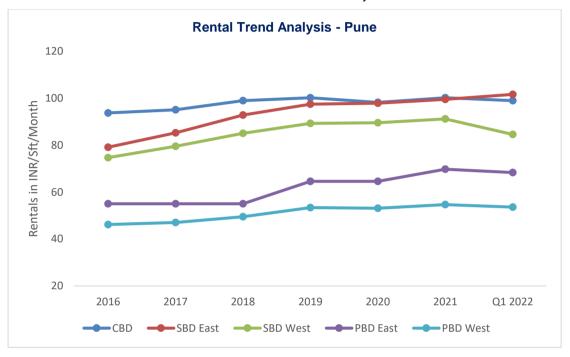
- The total A grade commercial office stock in Pune as of Q1 2022 is approximately 60.6 million sq. ft.
- Pune city has witnessed a healthy market recovery and recorded ~1.1 msf of net absorption in Q1 2022.
- The city has witnessed supply addition of ~2.9 msf in Q1 2022.
- The vacancy level for grade A commercial office space in Pune in Q1 2022 stands at ~11.6%. Compared to peripheral micro-markets, CBD and Secondary markets have remained resilient with single digit vacancy numbers.



3.2 Rental Trends

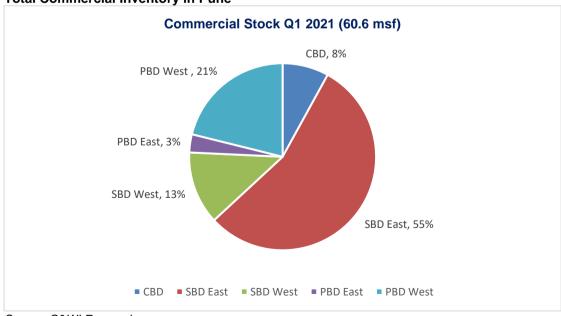
Rental trends in CBD and SBD East micro markets command premium in the city. CBD rentals have appreciated at a CAGR of ~1.0% since 2016. SBD West includes areas such as Baner, Balewadi, Wakad etc witnessed good rental appreciation at CAGR of ~2.4% since year 2016. SBD East which includes locations such as Kharadi, Mundhwa, Kalyani Nagar, Viman Nagar, Hadapsar etc witnesses rental appreciation at CAGR of ~4.9% since year 2016.

Below is the rental trend for various micro markets for last 5 years.



Source: C&WI Research





Source: C&WI Research

The total grade A commercial stock of Pune is approximately 60.6 million sq. ft.



3.3 Outlook

The outbreak of COVID-19, declared by the World Health Organisation as a Global Pandemic on the 11th of March 2020, has impacted many aspects of daily life and the global economy. In India, the government had adopted several measures to contain the spread of Covid-19, which caused business disruption impacting the economic activity.

Vaccinations for the pandemic were launched on 16 January 2021 in India. As of April 2022, 1.85bn vaccinations have been administered. India's recovery rate stands at 98.71%. India has also started to roll-out the booster doses during April 2022. Given the decline in COVID-19 cases across the country, the Ministry of Home Affairs has revoked all the restrictions by the Centre from 31 March 2022 and has commented that the disaster management act will not be invoked for COVID-safety measures.

The commercial real estate sector has shown significant resilience to the disruptions caused by Covid-19. As the markets have started to open and with the centre revoking the restrictions under the Disaster management act, corporates have started to execute their strategies for return to office. Commercial real estate sector has started to witness significant recovery in the leasing activity.

Some organizations have also been contemplating strategies with respect to the hybrid work models - flexible arrangement, allowing employees to combine onsite and offsite work as required. These organizations have been looking for employees to return to office, in the near term for at least 2-3 days a week.

Pune city witnessed a healthy market recovery in Q1 2022 and in the last quarter of 2021 and the momentum is likely to continue in the year with positive occupier sentiments and increasing attractiveness of Pune as a tech offshoring destination. As new supply in the city gets completed, it is expected that vacancy levels will rise in short term. Rentals are expected to remain range bound for the near term in most submarkets in Pune.

As the employees of major corporates prepare to return- to-work in a phased manner, a gradual recovery in office space leasing is expected in 2022. Key locations like Baner and Balewadi in SBD West Submarket and Kharadi and Viman Nagar in SBD East submarket are expected to be most active in office leasing. Large BFSI captives, flex space operators (catering to enterprise demand) occupiers will drive the Pune market going forward.



4. Yerwada Micro Market Overview

The Subject Property is located in Yerwada. Yerwada is one of the most preferred micro markets in the city for residential and commercial purposes. It is part of Secondary Business District – East (SBD-East) micro market of Pune. Located near Central Business District (CBD) region of the city, Yerwada is well connected with the other parts of the city through roads.

It is

- 4-5 km from Pune International airport
- 6-7 km from Pune railway station
- 9-10 km from Shivaji Nagar

Yerwada is located on the eastern corridor of the city and has evolved as a key suburban commercial (IT/ITES) destination in the city owing to its proximity to international airport and CBD of the city. The strategic location of the micro market supplemented by proximity to Nagar road has accelerated the development activities. Nearby areas to Yerwada are Koregaon Park, Kalyani Nagar, Viman Nagar etc.

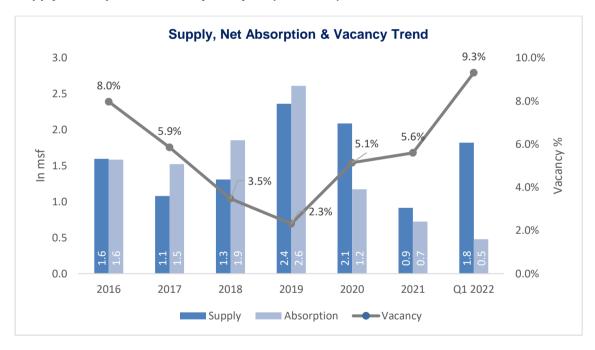
Yerwada hosts the 2.8 million sq. ft. Commerzone IT Park, developed by K Raheja Corp. Professionals are keen to live here as Big IT & Professional services companies like KPMG, BNY Mellon, TCS, Nvidia, Vodafone etc. are based here. The micro market has a good mix of residential and commercial developments. Commercial projects such as Business Bay and Tech Park One by Panchshil realty, Muttha Towers by Muttha Developers, Nyati Unitree by Nyati group are few other prominent commercial developments in the micro market.



4.1 SBD-East Commercial Micro-Market Overview:

Yerwada is part of the Eastern Secondary Business District (SBD-East) of Pune. SBD-East has emerged as one of the most established micro-market of Pune. This micro market has witnessed a surge in take up over the past couple of years due to its proximity to airport and Ahmednagar road also known as Nagar road, availability of large floor plates and quality of developments. SBD-East micro-market houses well-known commercial developments like Eon-IT Park, Commerzone, World Trade Centre, Magarpatta Cyber City, Weikfield IT Park etc. Major tenants include Banking & Financial Institutions, IT/ITES, Consulting and Engineering companies are operational in this micro-market. It is home to major IT and ITes companies such as HSBC, Tech Mahindra, PWC, Convergys, AXA, Cybage, Vodafone, TCS, WIPRO, etc. Due its proximity to Airport and strong social infrastructure and better connectivity to the rest of the Pune City, this micro-market has emerged as one of the most preferred commercial destinations.

Developers such as Panchshil Realty, Gera Development P.L., Vascon Developers, K Raheja Corp, Global Group, Kolte Patil Developers have their projects in the micro market.



Supply, Absorption & Vacancy Analysis (SBD-East)

Source: C&WI Research

The total Grade A stock of office space in the SBD-East micro-market is approximately 33.4 million sq. ft. as of Q1 2022.

Given the significant upcoming supply over the next 3 years, vacancy is expected to increase over the period. However, considering the healthy demand in the micro-market the rentals are expected to be range bound.

The subject micro market has the highest stock of commercial office space in Pune weighing approximately 55% of the total Grade – A stock. Considering the quality supply and location close



to transportation nodes with presence of strong social infrastructure SBD-East is expected to remain hotspot for commercial office leasing activities in the city.

Major Non-IT Upcoming Supply in SBD East

Building Name	Developer	Leasable Area (sq. ft.)	Grade	Est. Completion
Sky One (The Corporate Park) Floor 9 and above	Lunkad Realty	~176,471	А	2022
Ganga Trueno	Marvel Realtors	~150,000	Α	2022

Source: C&WI Research

Recent Leasing Transactions in SBD East

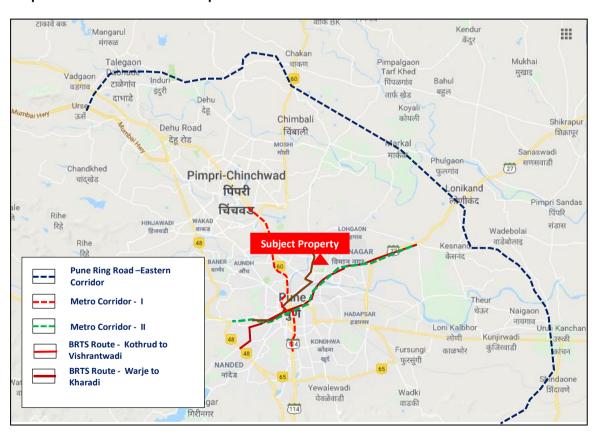
Tenant	Building Name	Leasable Area (sq. ft.)	Rent on Leasable Area (INR/ sq. ft. / month)	Transaction Period
Amazon	Gera Commerzone	650,000	70 - 75	Q1 2022
ADP	Trion IT Park	225,000	85 – 90	Q2 2021
Broadcom	Eon Free Zone Cluster B	180,000	90 – 95	Q4 2020
Tablespace	Raheja Woods	164,000	80 -85	Q1 2022
Tibco Software	Binarius	133,935	80 - 85	Q3 2021
Whirlpool	International Tech Park	120,000	71 – 75	Q1 2021
Maersk	Weikfield IT Park	85,000	70 – 75	Q4 2021
Table Spaces	Pheonix Fountainhead 2	80,000	85 – 90	Q2 2021
Piaggio	The Sky One Corporate Park	62,000	90 – 95	Q4 2020
Synechron	EON Free Zone Cluster D	58,000	90 - 95	Q4 2021
Nelson	Ascendas ITPP	57,000	70 - 75	Q4 2021
Triple Point	Commerzone Yerwada	52,275	75 - 80	Q3 2021
Ellie Mae	Magarpatta Cybercity Tower 6	44,325	75 - 80	Q1 2021
Globant	Magarpatta Cybercity Tower 4	44,352	80 - 85	Q4 2021
Schlumberger	Commerzone IT Park B4	42,290	80 - 85	Q4 2021
HP	Ascendas ITPP - Incubation	41,000	70 - 75	Q4 2021
Workday	Commerzone Yerwada	42,000	80 – 85	Q2 2021
Jetsynthesis	Lunkad Sky One	40,000	100 - 105	Q4 2021
British Petrolium	Trion IT Park	40,000	120 -125	Q4 2020
Ecolab	Quadra 1	39,000	75 – 80	Q4 2020
Desser Rand	Magarpatta Cybercity	35,000	80 -85	Q1 2022
Octaserv	Eon Free Zone Cluster D	30,000	85 - 90	Q1 2022
Amdocs	Magarpatta Cybercity	23,500	65 -70	Q1 2022
Brickfolio	Nyati Corporate Park	11,500	75 - 80	Q1 2022



4.2 Infrastructure Developments

Yerwada is well connected to Pune city via Airport road and Alandi Road. Pune - Ahmednagar road connects Pune to Yerwada, Viman Nagar, Kharadi and in turn leading to Ahmednagar. This is one of the arterial roads in Pune. An active BRTS service with dedicated lane is functional along this road, which connects central Pune locations to outskirts locations such as Wagholi through Viman Nagar and Yerwada. Kothrud- Vishrantwadi BRTS road is located just 1 km from the Subject Property. Nearest railway station is Pune railway station, which is located at a distance of approximately 6 - 7 kms, provides better railway connectivity within Pune and outside of Pune City. International Airport is located at a distance 4-5 km, thus providing easy accessibility. Yerwada is well connected with the other parts of the city through well-built roads networks. The 2nd Corridor of Pune metro line II phase1 which is currently under construction from Vanaz to Ramwadi. Yerwada metro station is approximately 4 kms from the Subject Property. This proposed metro line would improve the connectivity to the Subject Property with SBD (Secondary Business District) west micro market.

Proposed Infrastructure Developments:





4.3 Social Infrastructure

The eastern corridor of Pune is pioneer in social infrastructure development of suburbs of Pune. Aga Khan Palace a historic place is located nearby to the Viman Nagar. Mulik Ground, Viman Nagar open air gymnasium & garden, football ground are other few social developments in and around Viman Nagar, which hosts various events and exhibitions. Various hospitals, including Sahyadri hospital, Ruby hall, Jehangir Hospital, Balaji Hospital etc are easily accessible from Yerwada. There are many for hotels like Ritz Carlton, Novotel, Hyatt Hotel atc are in and around Yerwada. Organised retail developments like Creaticity Mall and Phoenix Market City mall are located nearby.





C PROPERTY REPORT



1 Property located at Yerwada, Pune, Maharashtra

The Property was inspected and visited on March 21, 2022 by Mr. Vishal Deore from Valuation & Advisory Services, Cushman & Wakefield India Pvt. Ltd.

1.1 Location

The Subject Property comprises Part of Building 4 of Commerzone IT Park, located on Jail Road, Yerwada, Pune. The Subject Property is located in the established eastern secondary business district (SBD-East) of Pune. Subject Property is approximately 5 kms from Pune International Airport and approximately 7 kms from Pune Central Railway Station. Tech Park One, Business Bay, Nyati Unitree, Muttha Towers are some of the prominent commercial developments located in the vicinity of the Subject Property

General

Communications

The subject project is well connected to major locations in the city via road and railway networks. The distance of the subject project from major developments in its vicinity is as follows:

- Approximately 4-5 kms from Viman Nagar Chowk
- Approximately 4-5 kms from Pune International Airport
- Approximately 6-7 kms from Pune Railway Station
- Approximately 9-10 kms from Shivajinagar
- Approximately 10-11 kms from Pune University

The location map of the Subject Property is attached in Appendix 1.

1.2 Site details

Area

According to the information supplied to us by the Client, the leasable area is

Leasable area	151,460 sq. ft. (as informed by Client)
Туре	IT – ITeS and Commercial

Description & Layout

Commerzone is a Grade A, IT Park located in Yerwada, Pune, comprising a total of eight IT office buildings and one Amenity building. The Subject Property comprises of units 201, 301, 501, 602 & 603 of Building 4 having total leasable area of 151,460 sq. ft. Commerzone is spread over ~25.7 acres of land parcel. It enjoys good frontage and has flat topography and it is well connected to major locations in the city via road network.



Services

The site is connected to roads, electricity and sewerage services.

Ground Conditions

There is no evidence of adverse ground conditions at the property or immediate vicinity.

1.3 Environmental Considerations

We have not carried out any investigations or tests or been supplied with any information from Client or from any relevant expert that determines the presence or otherwise of pollution or contaminative substances in the subject or any other land (including any ground water).

1.4 Town Planning and Statutory Considerations

We have not made formal search, but have generally relied on verbal enquiries and any informal information received from the Local Planning Authority. Our Report is on current use/ current state basis of the property and we have not considered any Government proposals for road widening or Compulsory Purchase/ Acquisition, or any other statute in force that might affect the Subject Property.

1.5 Title

Unless disclosed to us to the contrary and recorded in the Property Report – Part C, our report is on the basis that the property in the subject location possesses a good and marketable title and is free from any unusually onerous encumbrances. We have not checked and verified the title of the Subject Property.

1.6 Strength and Weakness Analysis

The Strength and Weakness matrix below (for the Subject Property) is aimed at capturing the essence of the general site and location features.

	Strengths		Weakness
•	Presence of social infrastructure facilities such as recreational centres, schools, shopping arcades, malls and hospitals within approachable limits	•	Limited presence of support retail outlets Traffic congestion in peak hours on the immediate connecting roads
•	Located in proximity to airports		
•	Accessible from Airport Road and Alandi Road		



D **VALUATION**



1.1 Valuation Methodology and Commentary

Below are some of the major valuation methods -

Income Capitalization Method: Income Capitalization is a valuation method appraisers and real estate investors use to estimate the value of income producing real estate. It is based upon the premise of anticipation i.e., the expectation of future benefits. This method of valuation relates value to two things: [1] the "market rent" that a property can be expected to earn and, [2] the "reversion" (resale) when a property is sold. This is further divided into the following two methods:

- Direct Capitalization Method: Direct capitalization is the used when income is not
 expected to vary significantly over time. This method is used to value properties that
 produce a consistent annual operating income.
- Discounted Cash Flows Method: This method is used when the income generated by
 the property is expected to vary over a period of time. The projected cash flows are
 discounted at an appropriate discount rate to arrive at the present value of the property.

We have used the **Discounted Cash Flows Method** to arrive at the Market Value for the subject development. We have considered cash flow period of 10 years and 11th year cash flow to determine the terminal value of the property. In case, the 11th year cash flow is unstabilized (i.e lower than stabilized market income) considering tenant rollovers or high vacancy, we have considered market based rentals to arrive at a stabilized net operating income and terminal value.



Valuation Calculations -1.2

Assumptions for Building 4 (Part)

Property Name	Building-4 (Part) Commerzone Yerwada
Location	Ashok Path, Yerwada, Pune

Cashflow Period	Unit	Details
Valuation Date		31-Mar-22
Cashflow period	Years	10
Cashflow exit period	End date	31-Mar-32

Property Details	Unit	Details
Super Built Up Area	sq.ft.	151,460
Total Property Leasable Area	sq.ft.	151,460
Area Leased	sq.ft.	151,460
Leased	%	100.00%
Vacant Area	Sft	-
Vacancy	%	0.0%
Stabilized Vacancy	%	2.0%
Further leasing	Sft	-
Existing Lease rollovers	%	98.0%
Rent Free Period-Existing Lease Roll Overs	Months	2.0
Rent Free Period- New Lease	Months	3.0
Total 4W parking slots	Number	158
4W Slots leased	Number	10
Estimated leasing period	No. of quarter	1.0

As per the information provided by the Client, the total leasable area of the Subject Property is 151,460 sq. ft. as on the date of valuation, the Subject Property is 100% leased.

The stabilised vacancy of 2% is assumed for the period of valuation.

Revenue Assumptions	Unit	Details
Market Rent - Office	Per sq.ft./month	INR 78.00
Market 4 W Parking Rent	Per slot/month	INR 2,000
Other operating income	% of lease rental	1.0%
Market Rent growth rate -H2 FY 23	% p.a.	2.0%
Market Rent growth rate post FY 23	% p.a.	5.0%
Parking income growth rate	% p.a.	5.0%
Normal Market lease tenure	years	9 years
Normal market escalation at end of every	years	1 years of lease tenure
Market escalation at end of escalation period	%	4.5%
Target Efficiency	%	76.0%
CAM/O&M Income prevailing in the market	INR Per sq.ft./month	14.07

Rental: We have considered the achievable market rent for the subject property at INR 78 psf / month, in line with the market benchmarks.

Rent for car parks is assumed at INR 2,000 per slot per month in-line with the market benchmarks.

Under the current economic scenario, we have assumed no market rental escalations for 6 months and 2% for Q3 and Q4 FY-23. Thereafter annual rental growth rate of 5% is considered for FY-24 onwards for the Subject Property.



Other Operating Income - We have considered the Other Operating Expenses to be 1% of Lease Rentals based on information received from client.

Normal market lease tenure of 9 years is assumed with the yearly escalation of 4.5%

Cost Assumptions	Unit	Details
Brokerage cost (New Lease)	2 Month Rent	
Brokerage cost (Renewal/Release)		1 Month Rent
CAM Margin Stabilized	INR Per sq.ft/month	2.43
Current CAM/ O&M cost	Per sq.ft./month	INR 11.64
Property Tax	Per sq.ft/month	INR 2.40
Insurance	Per sq.ft./month	INR 0.42
Cost escalation	%p.a.	3%
CAM escalation	%p.a.	5%
Transaction cost on sale	% of Terminal Value	1.0%
Other Operating Expenses	% of Lease Rentals	2.0%
Property Management Fees	% of Lease Rentals	3.5%

Upgrade CAPEX: As informed by client we have considered the capital expenditure of INR 90 million as per the schedule provided.

Rent Free Period: In accordance with market benchmarks for Grade A property, rent-free period of two months has been considered for existing lease rollovers and three months for new leases. Amidst temporarily suppressed demand due to current economic slowdown, we expect the tenants being offered an additional 1 month of rent-free period for all the existing lease rollovers happening until 31 Mar 2023.

Common Maintenance Charges (CAM) Margin – The CAM margin is considered to be INR 2.43 per sq. ft

Property Tax and Insurance Cost - We have considered the Property tax and Insurance cost based on client information

Other Operating Expenses – We have considered the Other Operating Expenses to be 2% of Lease Rentals based on information received from client.

Property Management Fees – We have considered the Property Management Fees to be 3.5% of Lease Rentals and Other Income based on information received from client.

Discounting Assumptions	Unit	Details
Cap rate	% of Net Operating Income	8.00%
Discount Rate	%	11.50%

This discount rate applied to the available cash flows reflect the opportunity cost to all the capital providers, namely shareholders (Cost of Equity) and creditors (Cost of Debt), weighted by the relative contribution to the total capital of the company (WACC). The opportunity cost to the capital provider equals the rate of return the capital provider expects to earn on other investments of equivalent risk.

For the purpose of arriving at the Cost Equity, a peer group of listed comparable were studied and suitable adjustments made therein to reflect the specific opportunities and characteristics of the Subject Property

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as part of a listed portfolio. The Cost of Debt is assumed on the basis of the marginal cost of debt that the SPV owning the Subject Property has been able to avail and the general borrowing rates of similar assets. The Weights attributed to equity and debt were benchmarked against similar portfolios/properties in the market.



Capitalization Rate: Following are the recent relevant transaction and analysis of capitalization rate.

Based on the below table, we understand that the cap rate in the market for prominent institutional owned buildings is in the range of 8.00% to 9.00%, excluding outliers. Given the property location, current occupancy level, we have considered a capitalization rate of 8% for the purpose of valuation.

Name of Seller	Name of Buyer	Location	City	Name of Building	Type of Building	Year of Transaction	Area (Sq.ft)	Deal Size (INR Mn)	Capitalization Rate
Prestige Estates	CPPIB*	Koramangala	Bangalore	Prestige RMZ Star Tech	Commercial	2022	1,370,000	969	7.6% - 7.8%
Hines	DCCDL - GIC	Gurugram	Gurugram	One Horizon Centre	Commercial	2020	421,134	10,101	~8%
Embassy Sponsor Group	Embassy Office Parks REIT	ORR, Bangalore	Bangalore	Embassy Tech Village	Commercial	2020	9,100,000	97,824	~8%
Tishman Speyer	Shapoorji Pallonji-Allianz	Gachibowli, Hyderabad	Hyderabad	Waverock	Commercial	2019	2,300,000	18,000	~8%
Radius Developers	Blackstone	Bandra, BKC	Mumbai	One BKC	Commercial	2019	700,000	25,000	8%-8.25%
Essar Group	Brookfield Asset Management	Off BKC, Mumbai	Mumbai	Equinox Business Park	Commercial	2018	1,250,000	24,500	~8.5%
Indiabulls Real Estate	Blackstone	Ambattur, Chennai	Chennai	One Indiabulls	Commercial	2018	1,880,000	9,000	8.33%
JV of Shapoorji and CPPIB	Mapletree	Perungudi, Chennai	Chennai	SP Infocity	Commercial	2018	2,700,000	24,000	7.75%-8%

Source: News in media, discussion with market participants

*CPPIB took 51% stake in the property erstwhile held by Prestige estates



Cash Flows:

Particulars	Unit	24 Mar 22	24 Mar 24	24 Mar 25	24 Mar 26	24 Mar 27	24 Mar 20	24 Mar 20	24 Mar 20	24 Mar 24	31-Mar-32	24 Mar 22
OPERATING INCOME		31-Wai-23	31-Wai-24	31-War-23	31-Wa1-20	31-Wai-21	31-Wai-20	31-Wai-29	31-Wai-30	31-IMai-31	31-Wal-32	31-Wat-33
Lease Rentals	INR Million	142	142	163	170	160	178	186	195	204	213	225
Parking Income	INR Million	1	1	1	1	0	0	0	0	0	0	0
O&M income	INR Million	27	28	30	31	33	34	36	38	40	42	44
Other operating income	INR Million	1	1	2	2	2	2	2	2	2	2	2
Total Income	INR Million	171	172	195	204	194	215	225	235	246	257	272
Total Income from occupancy	INR Million	171	172	195	204	194	215	225	235	246	257	272
ODEDATING COOTS												
OPERATING COSTS	INID MUU	(00)	(00)	(0.4)	(00)	(07)	(00)	(00)	(04)	(00)	(0.4)	(00)
O&M cost Insurance Cost	INR Million INR Million	(22)	(23)	(24)	(26)	(27)	(28)	(30)	(31)	(33)	(34)	(36)
Property Taxes	INR Million	(0)	(0) (5)	(0) (5)	(0) (5)	(1) (5)	(1) (5)	(1) (5)	(1) (6)	(1) (6)	(1) (6)	(1)
Total Operating Costs	INR Million	(4) (27)	(28)	(30)	(31)	(33)	(34)	(36)	(37)	(39)	(41)	(6) (43)
Total Operating Costs	HAIK MILLION	(21)	(20)	(30)	(31)	(33)	(37)	(30)	(37)	(33)	(+1)	(+3)
Net operating Income	INR Million	144	144	165	173	162	181	189	198	207	216	229
Terminal Value	INR Million	-	-	-	-	-	-	-	-	-	2,859	
Transaction Cost	INR Million	-	-	-	-	-	-	-	-	-	(29)	-
Fit Out Income	INR Million	4	-	-	-	-	-	-	-	-	-	-
Total Net income	INR Million	148	144	165	173	162	181	189	198	207	3,047	-
					-	-	-			-	-,-	
Property Mangement Fees	INR Million	(5)	(5)	(6)	(6)	(6)	(6)	(7)	(7)	(7)	(8)	-
Other Operating Expenses (R&M, Legal,	INR Million	(3)	(3)	(3)	(3)	(3)	(4)	(4)	(4)	(4)	(4)	_
Professional, Bad Debts and Rates and Taxes)		(0)		(0)	(0)		(. /	(.)	(· /	(· /	(.)	
Brokerage Expenses	INR Million	-	(6)	-	-	(8)	-	-	-	-	-	-
CAPEX	INR Million	(14)	(76)	-	-	-	-	-	-	-	-	-
Net Cashflows	INR Million	126	54	156	163	145	171	179	187	195	3,035	-



1.3 Valuation

Market Value

Market Value is defined as 'The estimated amount for which an asset or liability should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.' (PS 3.2 Redbook 7th Edition)

Market Value of the Subject Property

In our opinion, the Market Value of the property is:

As per Discounted Cash Flow Method

INR 1,839 Million

(INR One Thousand Eight Hundred and Thirty-Nine Million Only)

(It may be noted that this is approximate value estimation. Actual achievable value may vary in the range of +/- 5 % depending on space usage, buyer profiles, and case-to-case transaction peculiarities.)



Appendix 1: Property Location Map





Appendix 2: Property Photographs



Subject Property - External View



Subject Property - External View



Subject Property – External View



Subject Property - Utilities



Subject Property - Entrance View



Access Road

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Appendix 4: Instructions (Caveats & Limitations)

- 1. The Valuation Report (hereafter referred to as the "Report") will not be based on comprehensive market research of the overall market for all possible situations. Cushman & Wakefield India (hereafter referred to as "C&WI") will cover specific markets and situations, which will be highlighted in the Report. C&WI will not be carrying out comprehensive field research based analysis of the market and the industry given the limited nature of the scope of the assignment. In this connection, C&WI will rely solely on the information supplied to C&WI and update it by reworking the crucial assumptions underlying such information as well as incorporating published or otherwise available information.
- 2. In conducting this assignment, C&WI will carry out analysis and assessments of the level of interest envisaged for the property(ies) under consideration and the demand-supply for the commercial sector in general. C&WI will also obtain other available information and documents that are additionally considered relevant for carrying out the exercise. The opinions expressed in the Report will be subject to the limitations expressed below.
 - a. C&WI endeavors to develop forecasts on demand, supply and pricing on assumptions that would be considered relevant and reasonable at that point of time. All of these forecasts will be in the nature of likely or possible events/occurrences and the Report will not constitute a recommendation to *Mindspace Business Parks Private Limited* (hereafter referred to as the "Client") or its affiliates and subsidiaries or its customers or any other party to adopt a particular course of action. The use of the Report at a later date may invalidate the assumptions and bases on which forecasts have been generated and is not recommended as an input to a financial decision.
 - b. Changes in socio-economic and political conditions could result in a substantially different situation than those presented at the stated effective date. C&WI assumes no responsibility for changes in such external conditions.
 - c. In the absence of a detailed field survey of the market and industry (as and where applicable), C&WI will rely upon secondary sources of information for a macro-level analysis. Hence, no direct link is sought to be established between the macro-level understandings on the market with the assumptions estimated for the analysis.
 - d. The services provided will be limited to Valuation and will not constitute an audit, a due diligence, tax related services or an independent validation of the projections. Accordingly, C&WI will not express any opinion on the financial information of the business of any party, including the Client and its affiliates and subsidiaries. The Report will be prepared solely for the purpose stated, and should not be used for any other purpose.
 - e. While the information included in the Report will be believed to be accurate and reliable, no representations or warranties, expressed or implied, as to the accuracy or completeness of such information is being made. C&WI will not



undertake any obligation to update, correct or supplement any information contained in the Report.

- f. In the preparation of the Report, C&WI will rely on the following information:
 - i.Information provided to us by the Client and its affiliates and subsidiaries and third parties;
 - ii. Recent data on the industry segments and market projections;
 - iii.Other relevant information provided to us by the Client and its affiliates and subsidiaries at C&WI's request;
 - iv.Other relevant information available to C&WI; and
 - v.Other publicly available information and reports.
- 3. The Report will reflect matters as they currently exist. Changes may materially affect the information contained in the Report.
- 4. All assumptions made in the valuation / feasibility study will be based on information or opinions as current. In the course of the analysis, C&WI would be relying on information or opinions, both written and verbal, as current obtained from the Clients as well as from third parties provided with, including limited information on the market, financial and operating data, which would be accepted as accurate in bona-fide belief. No responsibility is assumed for technical information furnished by the third party organizations and this is bona-fidely believed to be reliable.
- 5. No investigation of the title of the assets will be been made and owners' claims to the assets will be assumed to be valid. No consideration will be given to liens or encumbrances, which may be against the assets. Therefore, no responsibility is assumed for matters of a legal nature.
- 6. The Client including its agents, affiliates and employees, must not use, reproduce or divulge to any third party any information it receives from C&WI for any purpose (other than the purpose mentioned above) without prior consent from C&WI and should take all reasonable precautions to protect such information from any sort of disclosure. The information or data, whether oral or in written form (including any negotiations, discussion, information or data) forwarded by C&WI to the Client may comprise confidential information and the Client undertakes to keep such information strictly confidential at all times.



Appendix 5: Information Supplied

We have been supplied with the following information

Sr. No	Information	Source
1	Area Details	Client
2	Lease Details	Client
3	Operational Cost Details	Client