

Mindspace REIT Announces Results for Q3 FY23

Committed Occupancy up ~140 bps QoQ to 88.3%; Up ~400 bps in 9M FY23 Strong leasing continues, c.1.3 msf area let in Q3 FY23 Achieved Net Operating Income (NOI) growth of 16.8% YoY in Q3 FY23

Mumbai, January 30, 2023: Mindspace Business Parks REIT (BSE: 543217 | NSE: MINDSPACE) ('Mindspace REIT'), owner and developer of quality Grade A office portfolio located in four key office markets of India, reports results for the quarter ended December 31, 2022.

Operating and Growth Highlights

- Robust Gross leasing of c.1.3 msf in Q3 FY23, taking cumulative leasing in 9M FY23 to c.3.5 msf
 - o Achieved average rent of INR 67 psf/month, across 17 tenants in Q3 FY23
- Committed Occupancy further rises by ~140 bps QoQ to 88.3%
- Re-leasing spread in Q3 stood at 24.9% on 1.0 msf of area re-let
- In-place rents have grown by 9.4% YoY to INR 64.5 psf/month
- Plan to re-develop 1.6 msf (1) at Madhapur, to enhance the growth pipeline

Financial Highlights

- Net operating income (NOI) remained strong at INR 4,551 (2) mn in Q3 FY23
 - Up 16.8% YoY and 4.6% QoQ (excluding one-time compensation of INR 186 mn received)
- Recorded NOI of INR 12,737 (2) mn in 9M FY23, 14.6% growth excluding one-time compensation
- Strong balance sheet with low Net Debt to Market Value of 17.6%
- Raised INR 1,000 mn through issuance of Commercial Paper at REIT level

Distribution

- Distribution of INR 2,846 mn or INR 4.80 per unit for Q3 FY23, a growth of 3.4% YoY
- Dividend, which is tax-exempt in the hand of unitholders, forms 91.0% (INR 4.37 p.u.) of distribution while interest constitutes c.9.0% (INR 0.43 p.u.)
- The record date for the distribution is **February 06, 2023**, payment of the distribution shall be processed on or before **February 13, 2023**

Other Updates

- Received LEED Platinum O&M certification from USGBC for Paradigm, Mindspace Malad, Mumbai Region and for Building 1 at Commerzone Yerwada, Pune
- Built and handed over new school for Gambhiraopet Village Community, Telangana, in partnership with State Government

¹ Subject to design finalization and necessary approvals

² Includes one-time compensation of INR 186 mn received from a tenant for termination of LOI

Speaking on the results, Mr. Vinod Rohira, Chief Executive Officer, Mindspace Business Parks REIT said on their strong set of numbers, "We are delighted to report yet another strong quarter, recording a gross leasing of 1.3 msf in Q3 taking the cumulative 9M FY23 leasing to 3.5 msf. Despite the challenging economic environment, the Committed Occupancy of the portfolio jumped by 400 bps to 88.3% during 9M FY23. Our strong performance further instils confidence to bring forward strategic supply and pursue another value accretive redevelopment opportunity in one of India's top-performing micro-markets. Our well-curated offerings and strong brand equity, enable us to deliver long-term sustainable growth for our unitholders."

Investor Communication and Quarterly Investor Call Details

Mindspace REIT has disclosed the following information pertaining to the financial results and business performance (i) Unaudited condensed standalone and unaudited condensed consolidated financial statements for the quarter ended 31 December 2022 and (ii) earnings presentation covering Q3 FY2023 results. All these documents are available on Mindspace REIT's website at https://www.mindspacereit.com/investor-relations/financial-updates/#ir

Mindspace REIT is also hosting an earnings conference call on January 31, 2023 at 16:00 hours Indian Standard Time to discuss the Q3 FY23 results. The dial in details is available on our website at https://www.mindspacereit.com/investor-relations/calendar#ir and have also been filed with the stock exchanges.

A replay of the call and the transcript will be available on Mindspace REIT's website at https://www.mindspacereit.com/investor-relations/calendar#ir

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About Mindspace Business Parks REIT

Mindspace Business Parks REIT, sponsored by K Raheja Corp group, listed on the Indian bourses in August 2020. The REIT owns quality office portfolios located in four key office markets of India, namely Mumbai Region, Pune, Hyderabad, and Chennai, and is one of the largest Grade-A office portfolios in India. The portfolio has a total leasable area of 32 msf comprising of 25.6 msf of completed area, 1.8 msf of area under construction and 4.6 msf of future development. The portfolio consists of 5 integrated business parks and 5 quality independent office assets with superior infrastructure and amenities. It has a diversified and high-quality tenant base, with over 195 tenants as of December 31, 2022. Most of the buildings in the portfolio are either Gold or Platinum Green Building Certified (IGBC/LEED). The assets provide a community-based ecosystem and have been developed to meet the evolving standards of tenants, and the demands of 'new age businesses', making it amongst the preferred options for both multinational and domestic corporations. To know more visit www.mindspacereit.com

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