

June 02, 2022

To,

The National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor, Plot No. C/1, G- Block, Bandra Kurla Complex, Bandra (E), Mumbai- 400051. 25th Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001

Scrip Symbol "MINDSPACE" (Units)

Unit Scrip Code "543217"

Debenture Scrip Code "960327", "973069" "973070"

and "973754" (Debentures)

BSE Limited

Subject: Sell-Side Analyst Day & Asset Tours on 2nd and 3rd June, 2022, in Airoli and Pune

Dear Sir/Madam,

We hereby inform you that, **K Raheja Corp Investment Managers LLP**, Manager to **Mindspace Business Parks REIT ("Mindspace REIT")** will host Analyst Meet & Asset Tours between June 02, 2022 and June 03, 2022 at its business parks located in Mumbai Region (Mindspace Airoli East and Mindspace Airoli West) and Pune (Commerzone Kharadi and Commerzone Yerwada).

The presentation which shall be used by the management team for said event is enclosed herewith as **Annexure A** and same is available on the website of Mindspace Business Parks REIT at below link: https://www.mindspacereit.com/investor-relations/calendar#ir

Please take the same on your record.

Thanking you,

For and on behalf of K Raheja Corp Investment Managers LLP (acting as the Manager to Mindspace Business Parks REIT)

Authorised Signatory Name: Narendra Rahalkar

Designation: Compliance Officer

Encl.: As above



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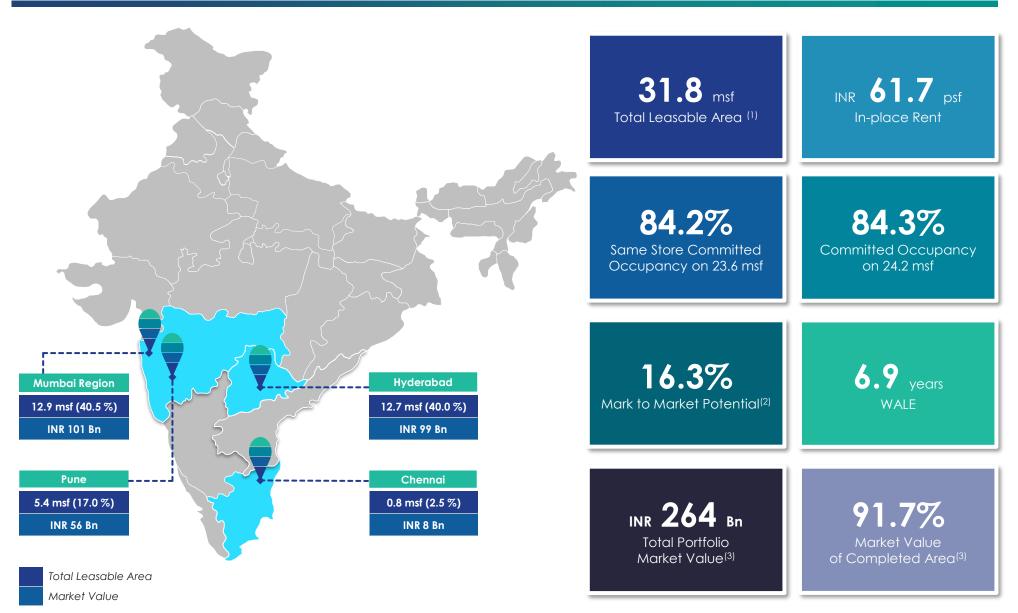
If we should at any time commence an offering of units, debentures, bonds or any other securities / instruments of Mindspace REIT, any decision to invest in any such offer to subscribe for or acquire units, debentures, bonds or any other securities / instruments of Mindspace REIT, must be based wholly on the information contained in an offer document or offering circular (including the risk factors mentioned therein) issued or to be issued in connection with any such offer and not on the contents hereof. Any prospective investor investing in such invitation, offer or sale of securities by Mindspace REIT should consult its own advisors before taking any decision in relation thereto.

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Portfolio Overview

Mindspace REIT is one of the largest Grade-A office portfolios in India



^{1.} Comprises 24.2 msf Completed Area, 3.0 msf of Under-Construction area and 4.6 msf Future Development Area

^{2.} Market Rent of INR 71.7 psf considered for calculating MTM potential (basis valuer estimates)

^{3.} Market Value as on 31 Mar 22

Proven Track Record of Value Creation

Foresight to go to new areas and develop business districts which have grown to become major commercial hubs

Mindspace Malad, Mumbai Region

Mindspace Airoli East, Mumbai Region









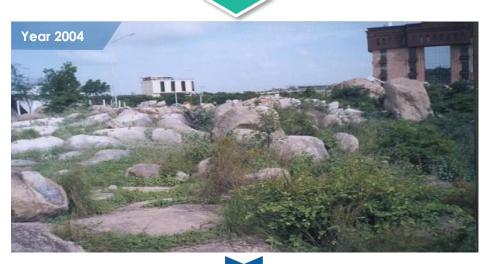
One of the first to set-up commercial real estate in Malad and Eastern quadrant of Mumbai Region

Pioneers in Creating Integrated Business Districts

Land which was once enveloped with boulders and rocks was successfully converted into one of the largest and most preferred business district of Hyderabad

Mindspace Madhapur, Hyderabad

Gera Commerzone Kharadi, Pune









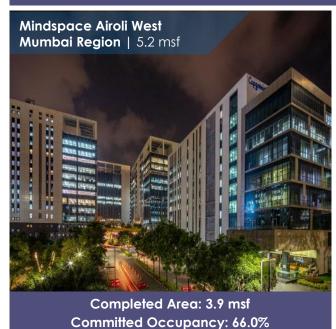
Today, Mindspace Madhapur is a success story and a case study for the industry employing over 100,000 people and housing top multinational companies

Five Integrated Business Parks



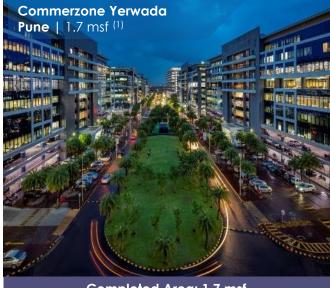


Completed Area: 4.7 msf; Committed Occupancy: 86.3%





Committed Occupancy: 97.8%



Completed Area: 1.7 msf Committed Occupancy: 97.4%

Quality Independent Office Assets









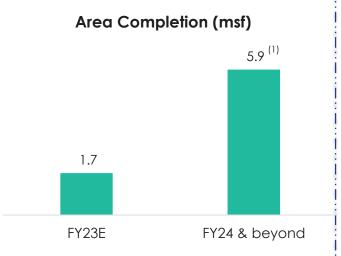
Committed Occupancy: 100.0%

Completed Area: 0.7 msf; Committed Occupancy: 93.6%

Robust Development Pipeline in Each of Our Micro-market

~1.7 msf addition to the portfolio in FY23 underway; ~70% space Pre-committed

Historical development and expansion potential of our Portfolio 4.8 msf area added 3.3 0.9 0.6 FY19 FY20 FY21 FY22



Under Construction Status:









In addition, we have Highstreet (0.05 msf) and Club House (0.06 msf) under construction in Mindspace Airoli (East) and Mindspace Madhapur respectively

Mindspace Airoli East has aggregate development potential of 2.1 msf, Mindspace REIT has currently formulated development plans for 0.9 msf (including high street)

Growth Trajectory Since Listing

Demonstrated strong Gross Leasing as macroenvironment continues to improve

Gross Leasing (Incl. hard option and ancillary areas of 389 ksf) 4.4 msf Re-leased

3.7 msf

New & Vacant area Leased

0.7 msf

Successfully pre-leased entire U/C building (B5) at Commerzone Kharadi, Pune

1.5 msf

Delivered New Developments

2.9 msf

ROFO leasing update: (Incl. hard option of 0.45 msf)(1) **25.3** %

Re-leasing Spread on 5.0 msf (2)

INR 68 psf

Average rent for Gross Leasing

146 ksf

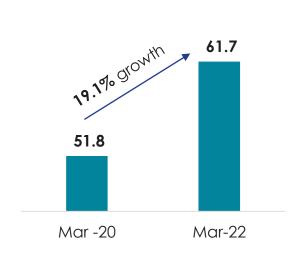
Successfully leased entire space at The Square, BKC to a marquee tenant 49

New tenants added to portfolio

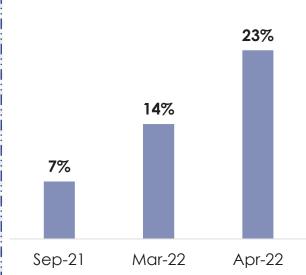


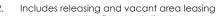


Increase in In-Place rent (INR psf)



Physical Occupancy trend (%)(3)





Strong Financial Performance Since Listing

Delivered 36.5% cumulative returns for Unitholders

INR **28.0** p.u.

Total distribution till date

36.5 %

Cumulative returns since listing **6.6** % p.a.

Weighted Average Cost of Debt as on 31 Mar 22

Reduction in Cost of

Debt (Mar 20 – 9.2%)

c. **260** bps

15.7 %

Loan to Market Value⁽¹⁾

INR **264** Bn

Market Value as on 31 Mar 22

INR 20.5 Bn

Raised NCD/MLD at REIT & SPV level since listing

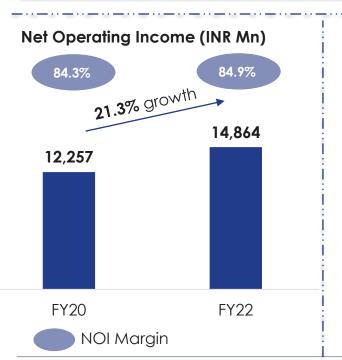
45.9 %

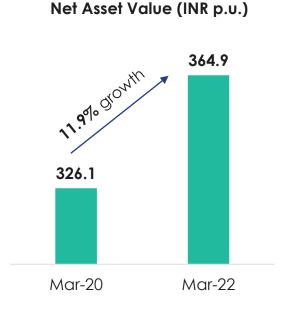
Fixed Cost Debt as % of Total Outstanding Debt as on 31 Mar 22

Corporate credit rating by CRISIL Ratings and ICRA stands at

CCR AAA/ Stable & [ICRA] AAA (Stable)

respectively





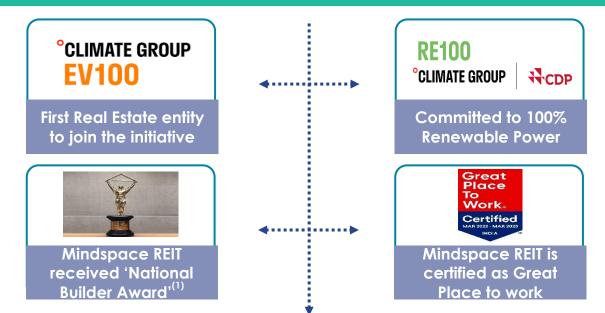
Increase in Unitholders since listing





Beyond Business Operations, Towards Long-term Value

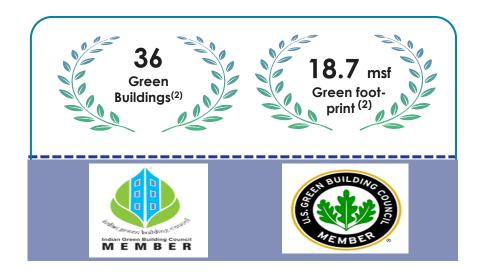
Commitment to Ecological balance, health & safety





Received Awards/Certification

- 9 'Sword of Honour' across 7 parks
- Five Star rating
- · COVID 19 Assurance Statement





Mumbai Region - Infrastructure Upgrade to Drive Demand Uptick

Mindspace REIT's Parks - "New age district" for the rapidly growing IT/ITeS services, housing the leading IT and fintech companies

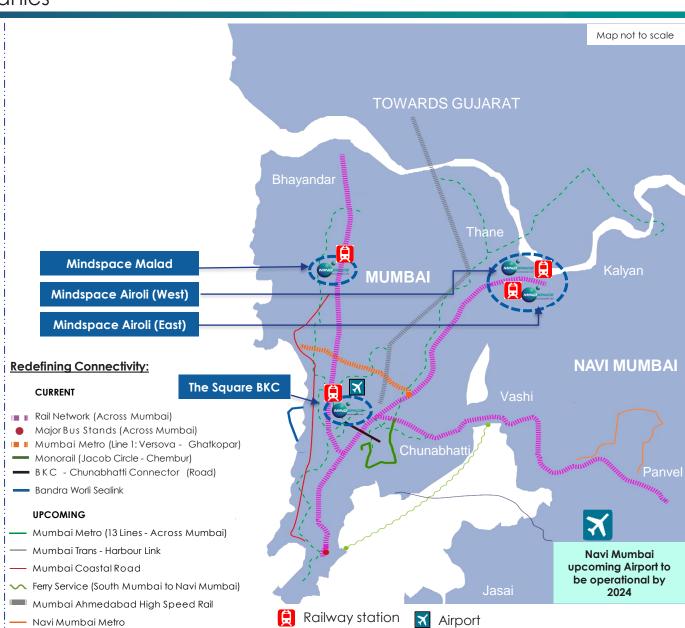
Presence in the region - 12.9 msf Completed area – 9.5 msf

With population of >18 MM, city getting equipped with robust public transport infrastructure

Presence at locations which have superior connectivity on account of existing infrastructure

Upcoming infrastructure to support seamless last mile connectivity across region with reduced travel time

Supportive and futuristic policies to drive commercial & residential developments across eastern quadrant



Thane Belapur Belt - Poised to Become the Technology Hub of Mumbai Region



Current key tenants & retail assets in Thane Belapur Belt					
Sr No.	Key Tenants/Retails				
0	Inorbit Mall, Vashi				
2	Seawoods Grand Central Mall				
3	IKEA				
4	Hexaware Technologies, Axis Bank, ICICI Bank				
5	Morningstar, Star Union Da-ichi Life Insurance Company				
6	Dhirubhai Ambani Knowledge Park				
7	Sutherland Global, Jacobs				
8	Netmagic				
9	Capgemini				
10	Accenture, Worley Parsons, Here Solutions				
11	Accenture, L&T, Wipro				
12	IDFC, KPMG				
13	Sify, NMDC, Web werks				
Retail Office Data Center					

Over ~300,000+(1)(2) Direct Jobs Created Along Thane Belapur Corridor

Current operational office space of c.23 msf⁽²⁾

Preferred location for Tech/BFSI occupiers because of its proximity to the large residential catchment and talent availability

Affordable rentals coupled with ease of access enhance attractiveness of the micro market

Source: Cushman & Wakefield Research, 2022, CRE Matrix and Publicly available information

- . Assuming 80 sf per person of Occupied stock of Thane Belapur corridor
- 2. Includes Thane Belapur Road, Thane & Vashi micro markets



Mindspace Airoli East, Mumbai Region – Asset Overview





Project Details

Project land area c.50.1 acres

Total Leasable Area (1) c.6.8 msf

Committed Occupancy 86.3%

In-place Rent INR 53.7 psf

Key Tenants

Market Value(2)

Accenture, L&T, Wipro, Cognizant, Citius, Syntel, eclerx, Gebbs, Inventurus, DST Worldwide

Focus On Sustainability and Safety



11
Green
Buildings

4.4
msf

Received awards / certification:

'Sword of Honour'
Five Star rating
COVID 19 Assurance Statement



11.5%

INR 45 Bn

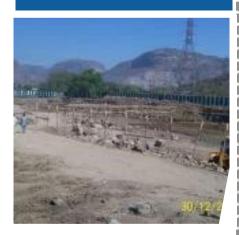
Mark to Market Opportunity

[.] Includes 4.7 msf completed area, 0.05 msf Under Construction Area and 2.0 msf Future development

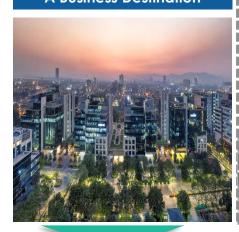
^{2.} Value as estimated by Independent Valuer as of 31 Mar 22

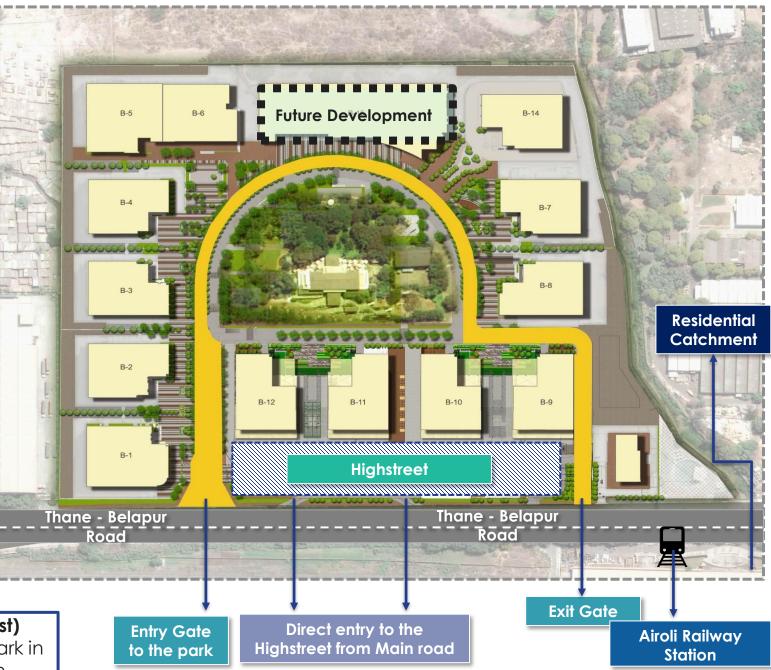
Mindspace Airoli East, Mumbai Region - Project Layout

Airoli in 2005



Mindspace Airoli East today A Business Destination





Mindspace Airoli (East)

is the largest business park in the Mumbai Region



Re-energising the Park with Building and Infra Upgrades









Utilising Covid-19 downtime efficiently to create a "WOW" factor

Matching world-class standards, while enhancing the biodiversity within the park









Addition of Highstreet to Augment the Park's Eco system







Mindspace Airoli West, Mumbai Region – Asset Overview





Project Details

Project land area c.50.0 acres

Total Leasable Area (1) c.5.2 msf

Committed Occupancy 66.0%

In-place Rent INR 57.7 psf

Mark to Market Opportunity 17.8%

Market Value⁽²⁾ INR 41 Bn

Focus On Sustainability and Safety





Received awards / certification:

'Sword of Honour'
Five Star rating
COVID 19 Assurance Statement



Key Tenants

Accenture, Worley Parsons, Here Solution, UBS, Axis, IDFC, Alight, Atos India, & CMA CGM

^{1.} Includes 3.9 msf completed area, 0.9 msf Under Construction Area and 0.3 msf Future development

^{2.} Value as estimated by Independent Valuer as of 31 Mar 22

Mindspace Airoli West, Mumbai Region - Project Layout



Key Updates

Proposal to revamp SEZ act announced in Budget expected to revive demand

De-notified Building 9 has seen strong occupier interest

Demand trends highlight inherent attractiveness of the micro market

Applied SEZ denotification for Building 5



Pune – Thriving Office Market with Excellent Social Infrastructure

Favorable demographics and social infrastructure led office market growth

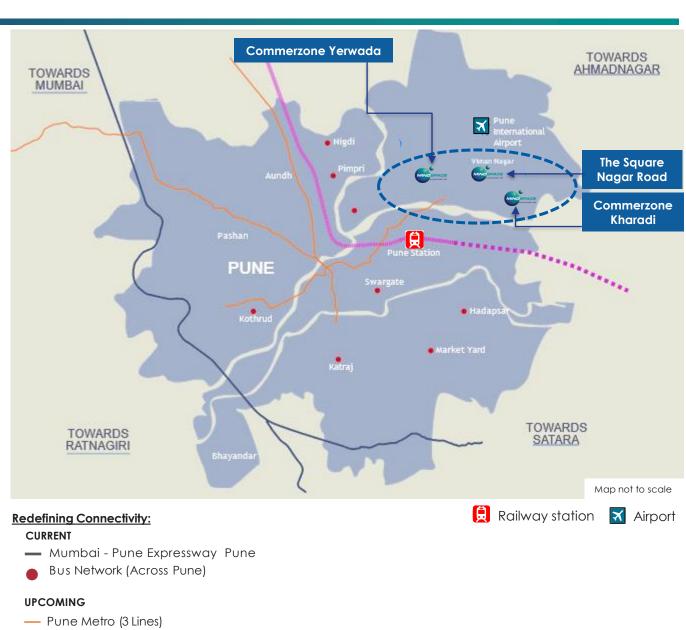
Presence in the region – 5.4 msf Completed area – 3.6 msf

SBD East largest micro market in Pune with ~33 msf of Grade A office space

East Pune has emerged as a prefered micro market for tenants providing IT/ITeS, fintech and high value-added services

Preferred location with robust social infrastructure & affordable quality residential

With existing presence & planned supply in east Pune, our parks are well positioned to capture demand



Commerzone Yerwada, Pune – Asset Overview





Project Details

Project land area c.25.7 acres

Total Leasable Area (1) c.1.7 msf

Committed Occupancy 97.4%

In-place Rent INR 64.0 psf

Mark to Market Opportunity 21.5%

Market Value⁽²⁾ INR 20 Bn

Focus On Sustainability and Safety





Received awards / certification:

'Sword of Honour'
Five Star rating
COVID 19 Assurance Statement



Key Tenants

Schlumberger, Nvidia, UBS, BNY Mellon, TCS, TIBCO, AEGIS Ltd, Workday, Eduspark and KPMG

Includes 1.7 msf completed area

^{2.} Value as estimated by Independent Valuer as of 31 Mar 22

Commerzone Yerwada, Pune - Project Layout



Aesthetically designed buildings integrated with open spaces and Landscape gardens

Gera Commerzone Kharadi, Pune - Asset Overview





Project Details

Project land area c.25.8 acres

Total Leasable Area (1) c.2.9 msf

Committed Occupancy 97.8%

In-place Rent INR 72.2 psf

Mark to Market Opportunity 5.1%

Market Value⁽²⁾ INR 21 Bn

Focus On Sustainability and Safety





Received awards / certification:

'Sword of Honour'
Five Star rating
COVID 19 Assurance Statement



Key Tenants

Barclays, Allstate, British Petroleum, UPS, Mindcrest, & Maveric

^{1.} Includes 1.3 msf completed area, 1.7 msf Under Construction Area

^{2.} Value as estimated by Independent Valuer as of 31 Mar 22

^{3.} Includes 2 pre-certified buildings

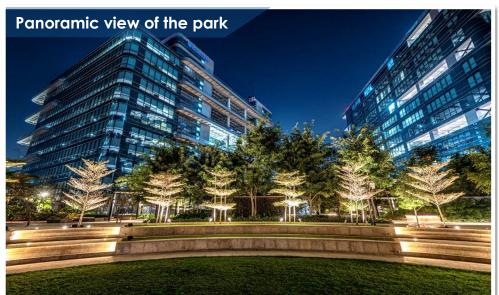
Gera Commerzone Kharadi, Pune - Project Layout



Mindspace REIT's Share – Building 3, 4, 5 & 6

Commerzone Kharadi, Pune – Recreating Workspaces using Biophilic Design

Reconnecting millennial professionals with nature









The Square Nagar Road, Pune - Asset Overview





Project Details

Project land area c.10.1 acres

Total Leasable Area (1) c.0.8 msf

Committed Occupancy 100%

In-place Rent INR 70.0 psf

Mark to Market Opportunity 19.2%

Market Value (2) INR 9Bn

Focus On Sustainability and Safety



1 Green Building

Received awards / certification:

'Sword of Honour'
Five Star rating
COVID 19 Assurance Statement



Key Tenants

Fiserv, ADP & Amazon

^{1.} Includes 0.7 msf completed area, 0.1 msf Under Construction Area and Developmental Potential

^{2.} Value as estimated by Independent Valuer as of 31 Mar 22



ESG Framework: Our Approach towards Building a Sustainable Ecosystem

Our Purpose

Building a sustainable ecosystem

Strategic Pillars and Key Focus Areas

Resource Conservation and Efficiency

Employee and Community
Relations

Responsible Business Conduct



- Carbon Neutral Operations
- Futuristic Buildings



- Human Capital Development
- Community and Tenant Relationships
- Health and Safety



- Human Rights & Ethical Conduct
- Responsible Sourcing & Supplier Engagement
- Responsible Portfolio

Supported by Robust Governance

Governance Structure

Cross-functional ESG committee responsible for identifying, finalizing and monitoring ESG roadmap

• Executive Committee to oversee ESG implementation

 Management Leaders to steer the implementation of ESG strategy



Responsible for the implementation of ESG strategy, sustainability initiatives and roadmap to achieve the set targets



Provides specific guidance and operational insights on the ESG initiatives



Keeps the Board updated on the progress and industry developments in the ESG space



Focus on developing a sustainability-driven culture



Promote ESG related ideas and integrate ESG into the company's process and goals

Executive Committee

ESG

Committee



ead

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6

Built one of the largest portfolios of LEED / IGBC certified buildings

Generated **carbon credits** through emission reductions; opportunity to monetize

Committed to reduce carbon footprint via **EV100/ RE100** (1st Indian real-estate entity)

Availed Lease Rental Discounting via **Green**Loan

Green Energy initiatives

Focused **CSR** interventions

ESG Strategy Framework and Roadmap

Releasing First "Sustainability Report"

Participation in best-in-class benchmarking such as GRESB & DJSI

Enhanced **disclosures** aligning with multiple **sustainability standards**

Net-Zero roadmap

Increase share of **renewable energy** in our consumption

Aligning long term business goals by incorporating **ESG best practices**

Existing Initiatives

far

20

Journey









RE100





Future Plans



Sustainable Development and Operations across Our Portfolio

Offering an efficient and eco-friendly working environment to our tenants

Energy Efficiency



Water Management



Waste Management



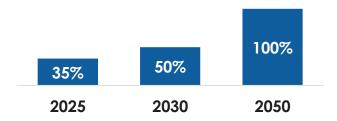
- Solar power capacity of 1.6 MW through PV modules on rooftop
- HVAC Systems with water-cooled chillers having high coefficient of performance
- Real time energy monitoring system through integrated Building Management System (iBMS)
- Implemented technologies such as IoT and sensors to assess quality of recycled and treated water
- 30-95% potable water saving across Green Buildings
- Ensured reuse of **80-100% construction waste generated**across our Green Buildings
- Sustainable wet waste management programs across several parks
- Hazardous waste and e-waste sent to the State Pollution Control Board (SPCB) approved recyclers

Strong commitment towards reducing Carbon Footprint across projects

India's First Real-Estate Entity to Join Climate Group's EV 100 and RE 100 Initiatives

Committing to 100% renewable energy by 2050

Phased transformation to renewable energy (1)



- To build a sustainable ecosystem & minimize environmental impact
- Opportunity to encourage tenants to make the switch to clean energy
- Current normalized opportunity for power consumption in our parks is over 100 GWh⁽²⁾
- Procured Green power in Airoli distribution licensee area

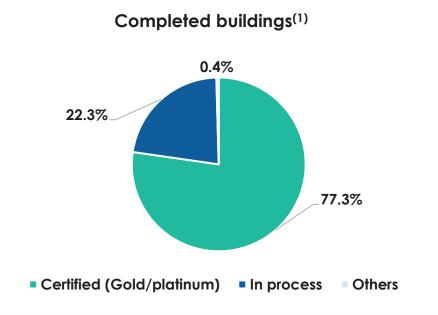




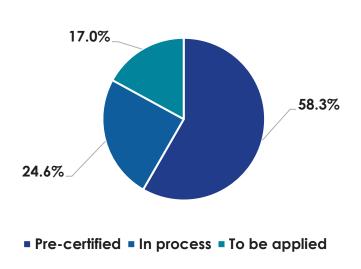
Committing to accelerate the transition to EV by 2030

- Catalyse global shift to clean transport and reduce air pollution in micro-markets of presence
- Offers employees & tenants an access to 950+ EV charging points
- Initiating EV as an option for transportation in an around our parks

Green Portfolio



Under-construction buildings



77.3% (18.7 msf) of completed portfolio is rated LEED/IGBC Gold/Platinum⁽²⁾ In the process of converting balance to LEED O&M certified



Received
9 'Sword of Honour'
Across 7 assets

Mindspace Airoli (E) Mindspace Madhapur Mindspace Malad Mindspace Airoli (W)

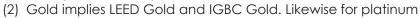
Commerzone Kharadi The Square Nagar Road Commerzone Yerwada



Applied for **WELL Health & Safety** certification for over 15 msf

Note:

^{(1) 36} completed buildings are green certified. 'Others' includes club house Mindspace Airoli (East), Center Court – Mindspace Airoli (West) and Amenity area of Commerzone Yerwada, Vantage Café and Kiosks at Mindspace Madhapur





Working Towards the Betterment of Our Eco-System

Durgam Cheruvu Lake Makeover, Hyderabad

- Protect and enhance the biodiversity of the lake and its surroundings
- Assisting the government in restoring and beautifying the lake
- Extensive cleaning of stubborn water hyacinth transforming it into a healthy lake
- Laid walking and jogging tracks, curated an open gym and play area



Urban Farming

- Nurturing organic urbanized farming with collaborative efforts from our tenants
- Vegetable harvest further distributed to schools in the vicinity

Changing Lives via Supporting the Cause of Education

Room to Read



"At Room to Read, we feel honoured to partner with Mindspace to bring quality educational opportunities to children in the underserved communities in India. We thank you for your continued commitment towards our mission of aiding in child education and gender equality in education."

-Sourav Banerjee, Country Director, Room to Read India"



30

Libraries across schools

5,552 students

benefited through distribution of books across 30 schools

DEEDS Public Charitable Trust



"Thank you for supporting us in these trying times especially when the pandemic has wrecked havoc in the country. By supporting us you have believed in our cause of making the deaf financially self-reliant and help them contribute to the mainstream society by educating them, enabling them and thus, empowering them by giving them suitable placements."

- Pratibha K. Rao, Chief Operating Office, DEEDS Public
Charitable Trust



8

hearing impaired teachers benefitted from the program across 10 schools

Shaping the Future Minds of our Nation & Strengthening Healthcare Infrastructure

Strengthening Healthcare Infrastructure in Hyderabad



Community School at

Gambhiraopet, in partnership with
the State government



Assisting frontline warriors & marginalized Covid patients



- Extended support by constructing an additional floor at a Government hospital in Kondapur, Hyderabad in a short span of 45 days
- Enabled capacity enhancement of 120 beds
- Children from Gambhiraopet, a quaint village in Sircilla district of Telangana will soon be imparted with education in a newly developed school
- To accommodate 400 children in 9 classrooms
- Will be replete with well-designed classrooms, a library, dining area, training rooms and outdoor play area

- Extending support to city security councils to assist frontline warriors and marginalized Covid affected patients
- Support initiatives:
 - Oxygen concentrators
 - ICU beds & Ventilators
 - Ambulance services
 - Emergency drugs
 - Tele-consultation and tele-medicine
 - Isolation centre and shelter

Focus On High Corporate Governance Standards

Strong governance framework complemented by partnership with leading institutional investors

Board Independence

- · Two-Third independent directors on the Board
- Manager can be removed with 60% approval of unrelated unitholders
- Comprises experts from tax, regulatory, investment banking and other domains
- Marked by age diversity

Diversity & Inclusiveness

- Fostering a gender agnostic and equitable work culture
- Policies fortifying a non-discriminative and transparent environment at the workplace

Robust Policy Framework

- Guided by accountability, fairness and transparency with all stakeholders
- Protecting Unitholder interests with stringent safeguards in place

Mindspace REIT: Top-Notch Standards

Six Member Board / Independent Chairman



Directors



Directors

Supporting Policies & Initiatives

Pride Side Aanchal
POSH Reach Out

Anticorruption Code of Conduct

Insider Trading

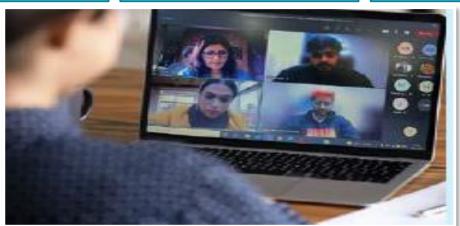
Related Party Transactions



Key Focus Areas (1/2)

Focus Area						
KPI	Short-Term Target	Target Year	Long-Term Target	Target Year		
Carbon Neutral Operations						
Scope 1 & Scope 2 emission reduction	21% reduction in emissions	2025	42% reduction in emissions	2030		
Share of Renewable Energy	35% Renewable energy in total energy mix (RE100)	2025	50% renewable energy in total energy mix (RE100)	2030		
Human Capital Development						
Gender Diversity	Increase female percentage to: 1. 15% in total workforce 2. 28% excluding Facility Management	2022	Increase female percentage to: 1. 18% in total workforce 2. >28% excluding Facility Management	2023		





Key Focus Areas (2/2)

Focus Area

Long-Term Target Target Year KPI Short-Term Target Target Year

Community & Tenant Relationship



Establish a mechanism to calculate tenant's net promoter score

2022

Tenant's net promoter score at or above +40

2025

Health & Safety



No. of fatalities

Aim to ensure Zero fatalities every year

Year-onyear

Community & Tenant Relationship



Pre-acquisition ESG due diligence

Setting ESG criteria for new acquisition and Screening 100% new acquisition against the ESG criteria

2023











